

FineTek Co., Ltd.

Company Presentation

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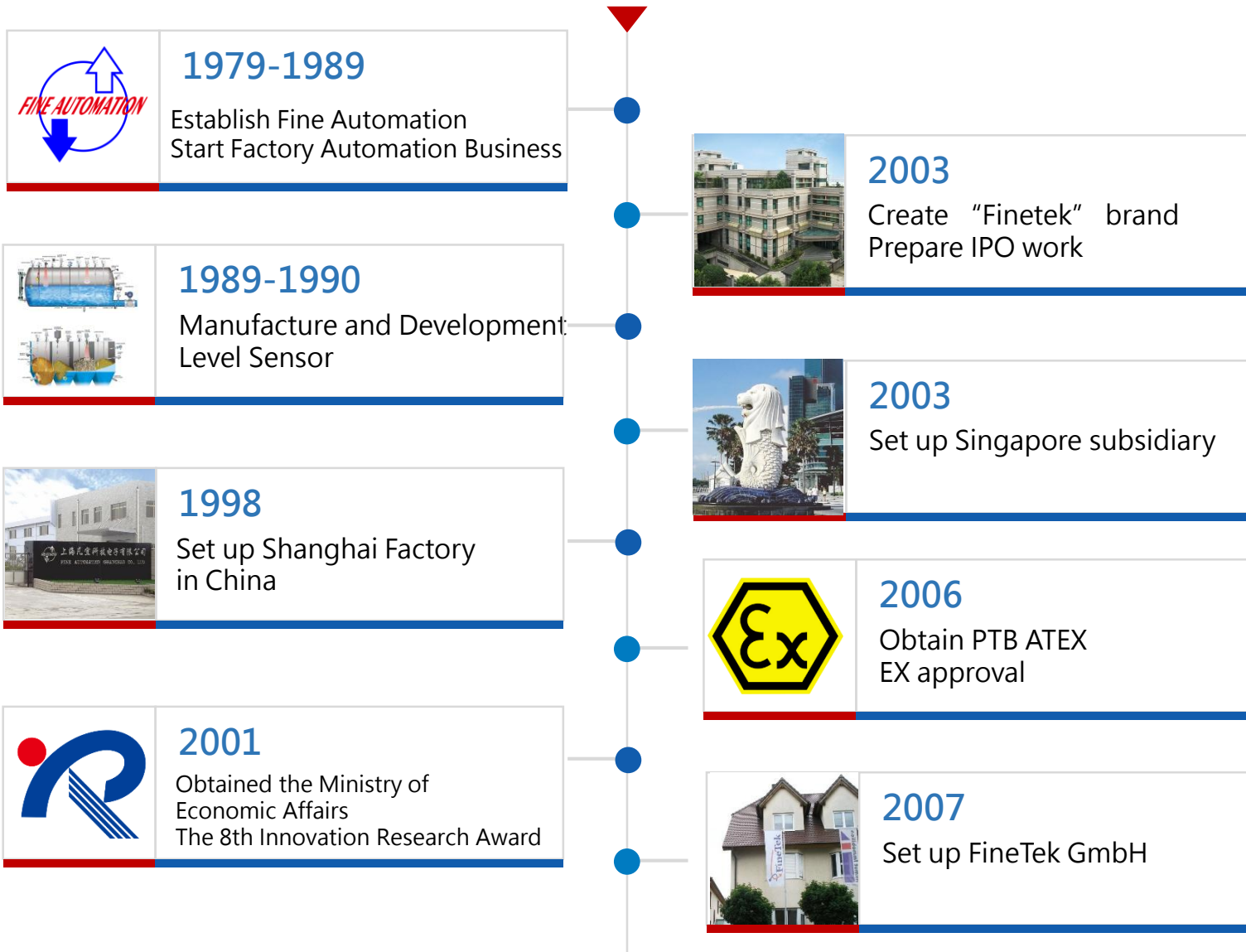
E 環境
Environmental

S 社會
Social

G 治理
Governance

Company History

1979 - 2007



Compay History

2008 - 2017



2008

SME foundation award
1st Employee dividend
distribution



2010

SME TQM award
2nd Employee dividend
distribution



2013

Build up I-Lan Factory
Expand production line
Start Flow Meter production



2014

IPO in December
(Stock no: 4549)



2015

Obtain TAF Certificate
of Flow Meter Laboratory



2016

M&A Germany Mütec



2017

Lean production
Flexible U Line



2017

Pass OIML approval
For Flow Meter

Company History

2017 - 2023



2017

Digital Management
Import new ERP system
PLM、CRM、WIP、BPM



2018

Set up Indonesia factory



2019

Network manage for water
Utility in Taipei City
Develop transmitter of 4G/NBIOT



2020

Complete the public IOT
4G and LoRa application



2021 COVID-19 outbreak

Build 2nd factory
in Tu-Cheng Industrial Park



2022

Finish smart electronic water
meters design & type approval



2023

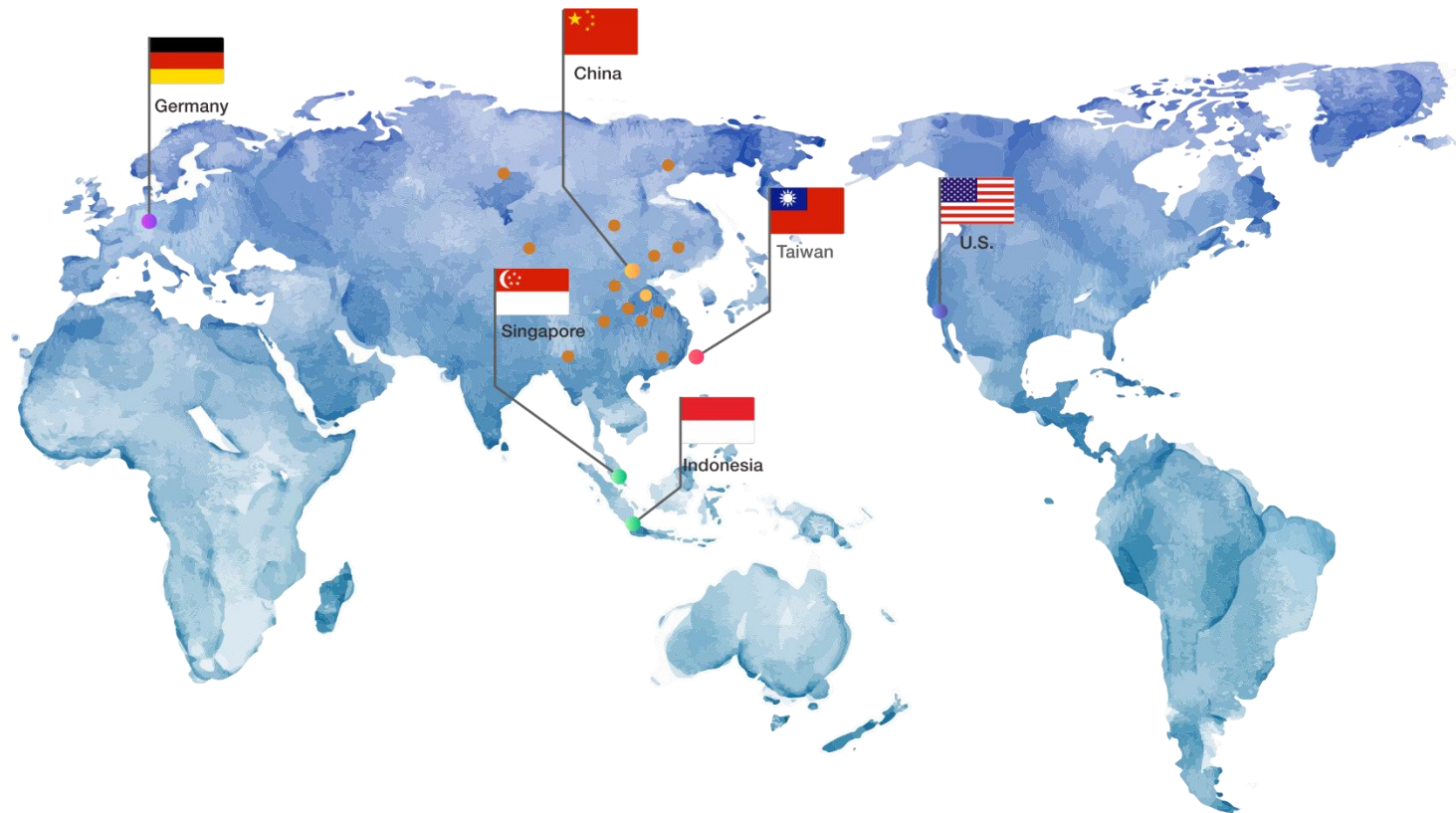
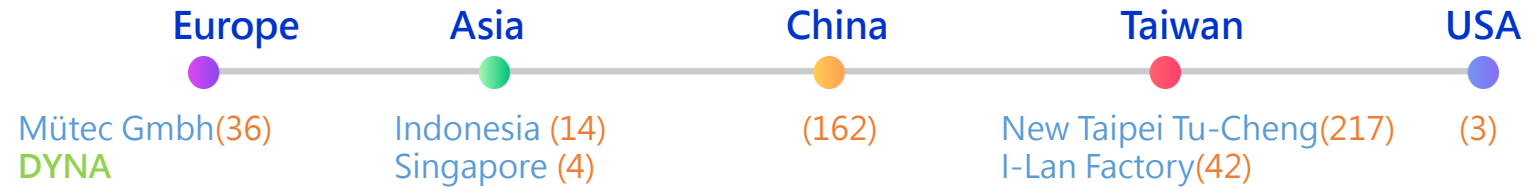
Obtained Taiwan Excellent
Award



2025

M&A Germany **DYNA**

Number of employees 478 persons





Management 、 RD 、 Sales and QA

- Marketing and Business Services Team
- More than 40 R&D team
Research and develop new products and new technologies
- Core component research and development
- Automated Production System design
- Customized product design
- Standard measuring field construction test



- Key components
- Local and overseas customer order
- Overseas subsidiary customer order
- Smart electronic water meter
- New products

- Standard and big volume order
- Flow meter
- Calibration: Weighing method (TAF) + comparison table method test (accuracy up to: 0.02%)
- Supply domestic and foreign market demand
- Provide customer verification service





FINE AUTOMATION CO., LTD.

📍 China Shanghai factory

Sales Branch

Shenyang

Beijing

Jinan

Chengdu

Zhengzhou

Wuhan

Nanjing

Guangzhou



1. Targeted at ASEAN countries
2. Build up human resources to expand scale in ASEAN
3. Localized production reduces import tariffs
4. Disperse production bases to reduce operations risk



1. Dust Monitor
2. On-Line Moisture Monitoring
3. Hi-End signal Transmitter
4. Electric vehicle battery voltage charging protection



SIL2-Din rail devices



Moisture Measuring System



Mass Flow Measuring System



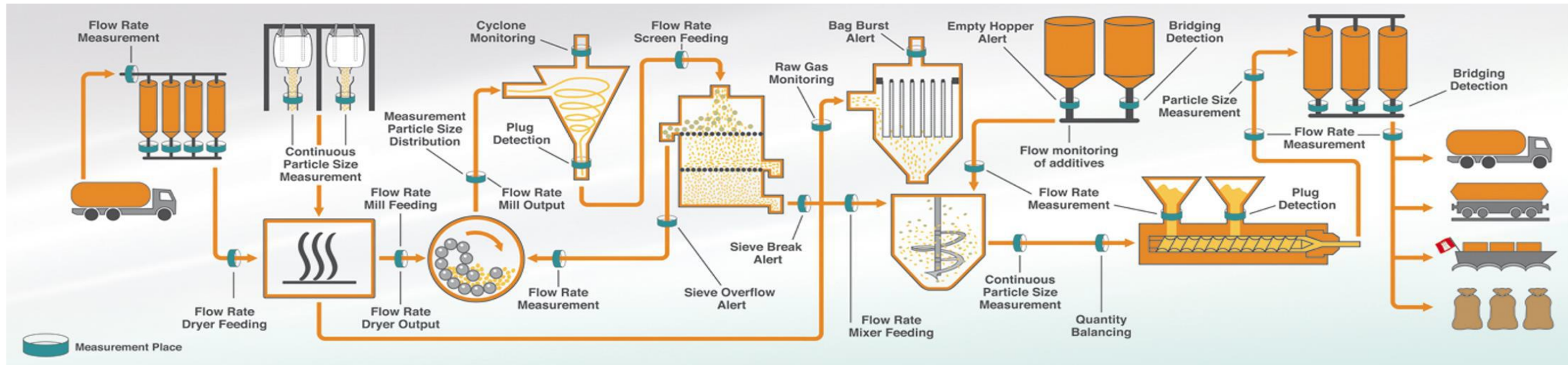
Flow Monitoring System



Level Monitoring System



- Small company with 8 employees (20 minutes from MÜTEC), long-term OEM partner of MÜTEC
- Research, develop and produce instruments related to powder measurement
- **2024 revenue: 1.6 million euros, average gross profit margin of 70% in past 4 years**
- Main products: flow detection and measurement, dust detection, particle size measurement
- Main customers: Machinery and equipment manufacturers, chemical, food/feed, building materials, automotive industry
- Key customer : Knorr-Bremse 、Holcim 、Bühler 、Nestle 、Cargill 、Wacker 、BASF 、Evonik





Truck loading



Monitoring
sieves
(e.g. sugar,
coffee)



Control mixer
loading
(e.g. starch)



Monitor cyclon
(e.g. ammonia)



Powder
Coating



Cement dust



Asphalt mixing

Typical applications served by DYNA



Plastic granulates



Fly Ash
Monitoring



Foam glass



Salt



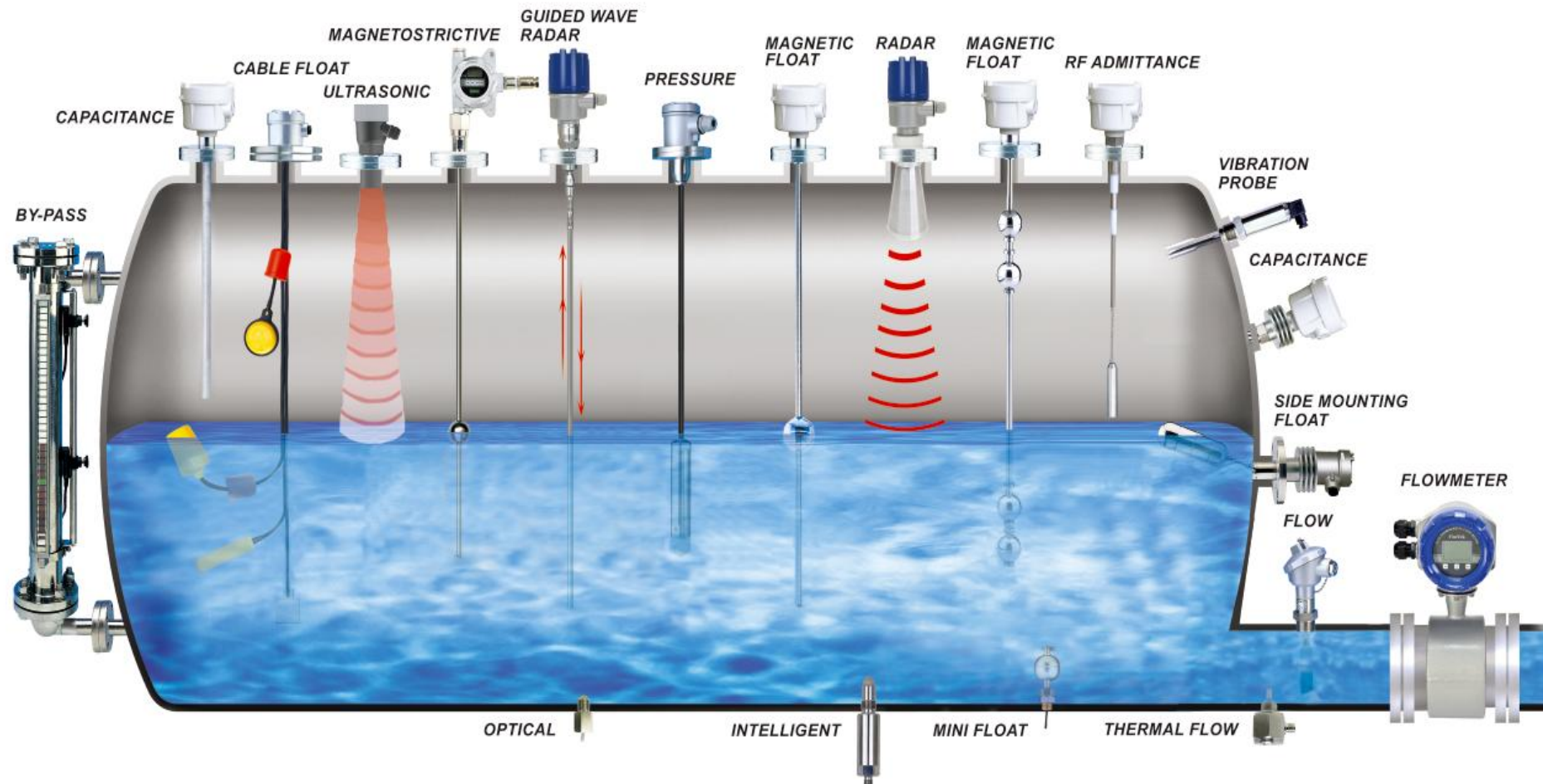
Feed pellets

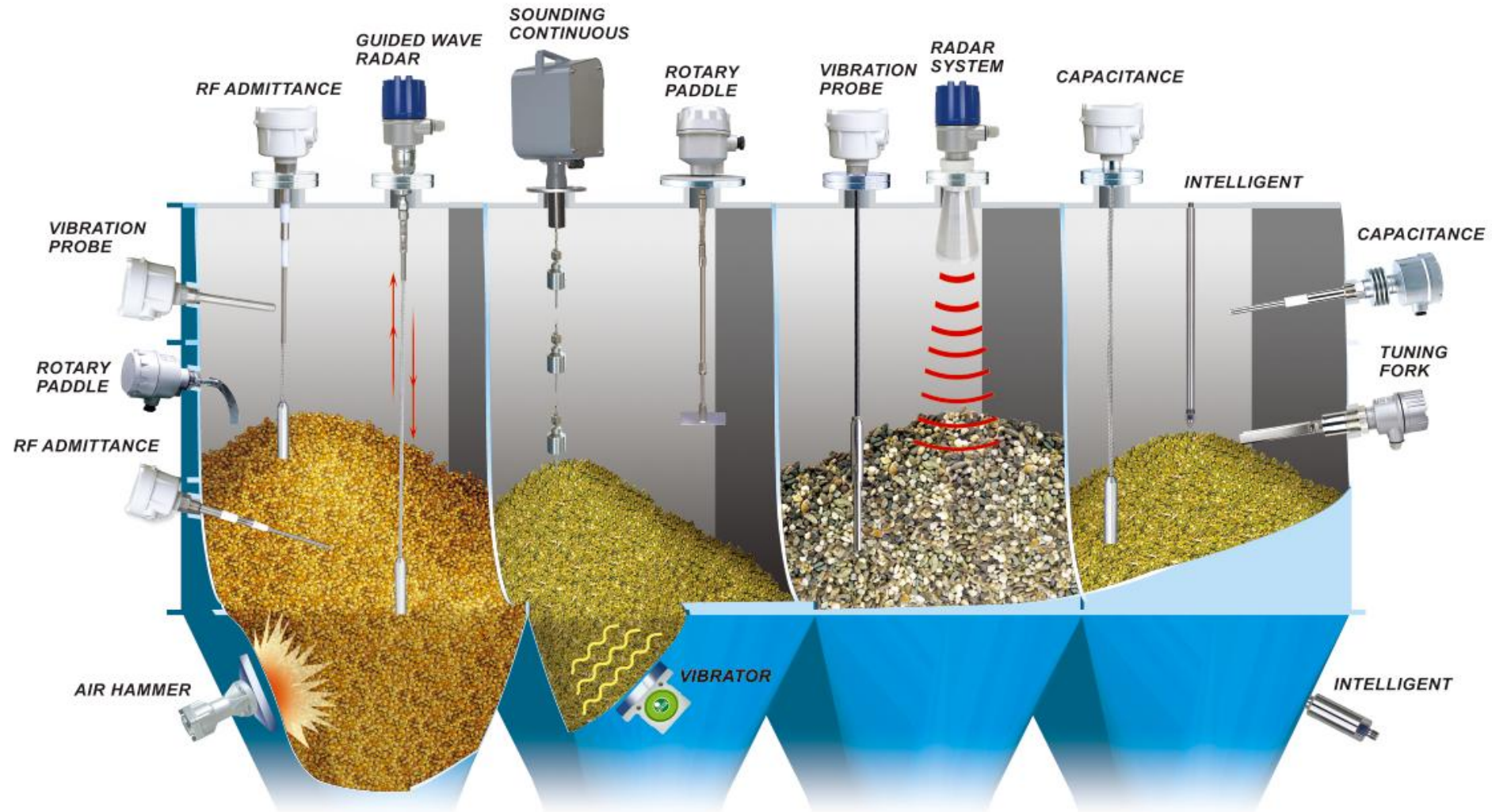


Tablett
(pharmaceutical)



Tire manufacturing





DN20~DN500



pinch
Ultrasonic flow meter



Paddle type
Stainless Steel/ Plastic



Magnetic type
(Integrated/separate)



Water meter
Cloud communicate



Thermo switch



Vortex Flow Meter



Moisture Measuring System



Mass Flow Measuring System



Flow Monitoring System



Level Monitoring System



SIL2-Din rail devices



Qty

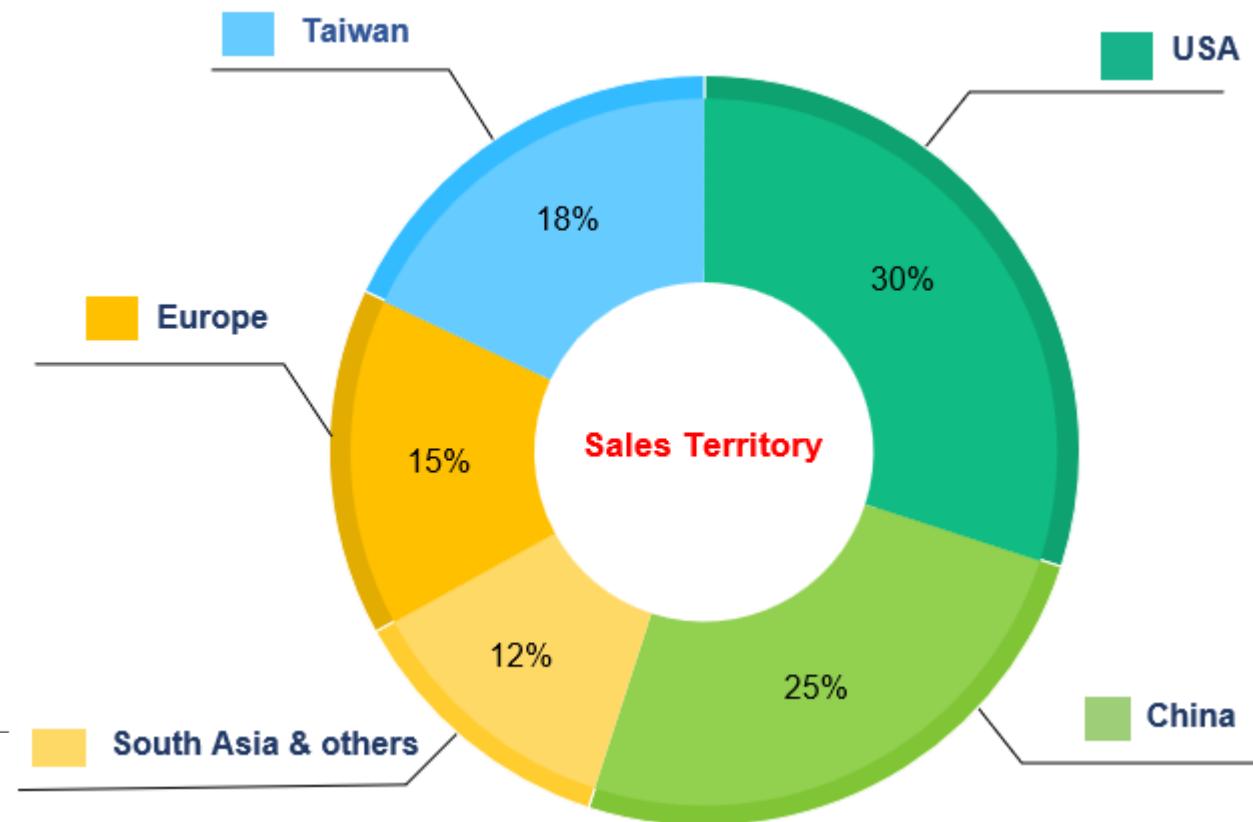
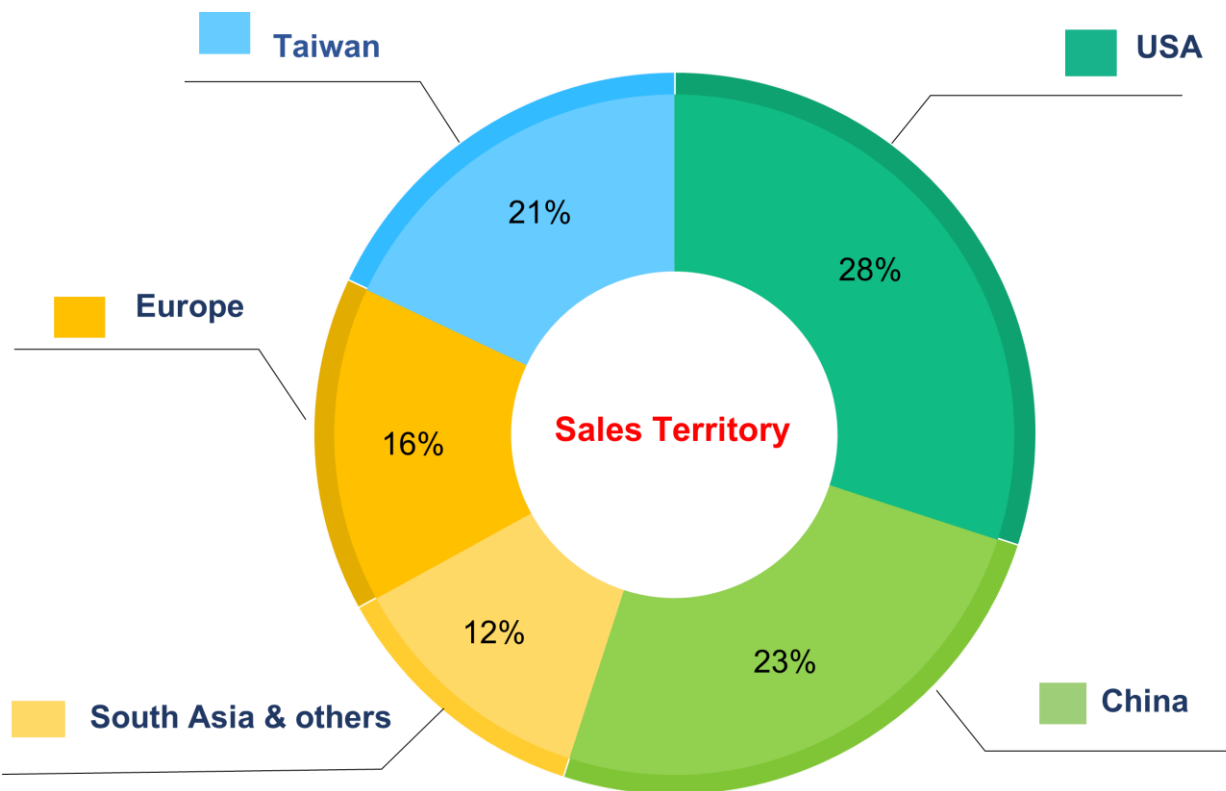
156 Certificates (IECEX、OIML、NCC、SIL、TAF、FDA、ATEX、
TS、NEPSI、HART、UL、DNV、BV、ABS、GL、LR、PA、CE...)



Financial outlook

2025Q1

2024

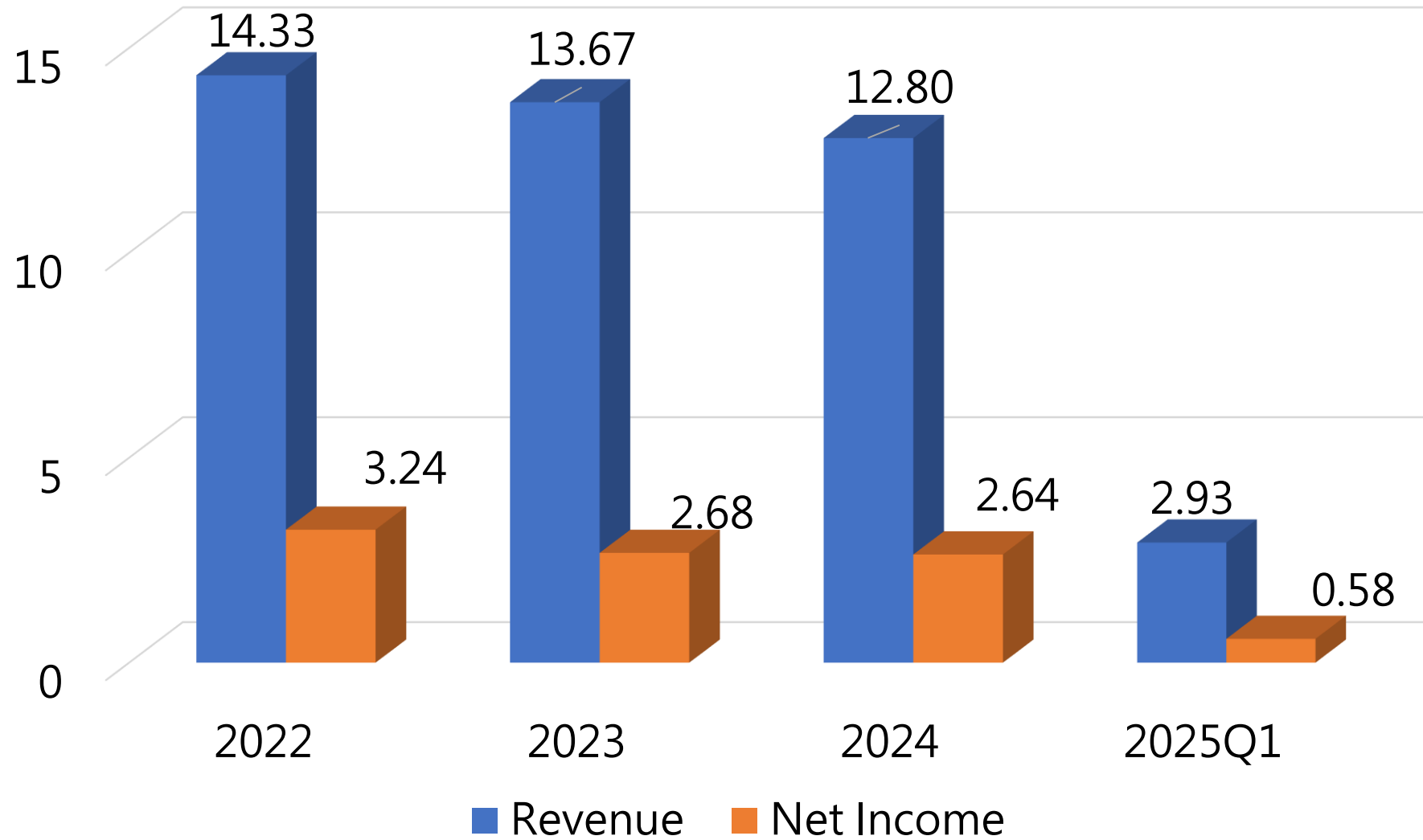


2022 – 2025Q1

Revenue & Net Income

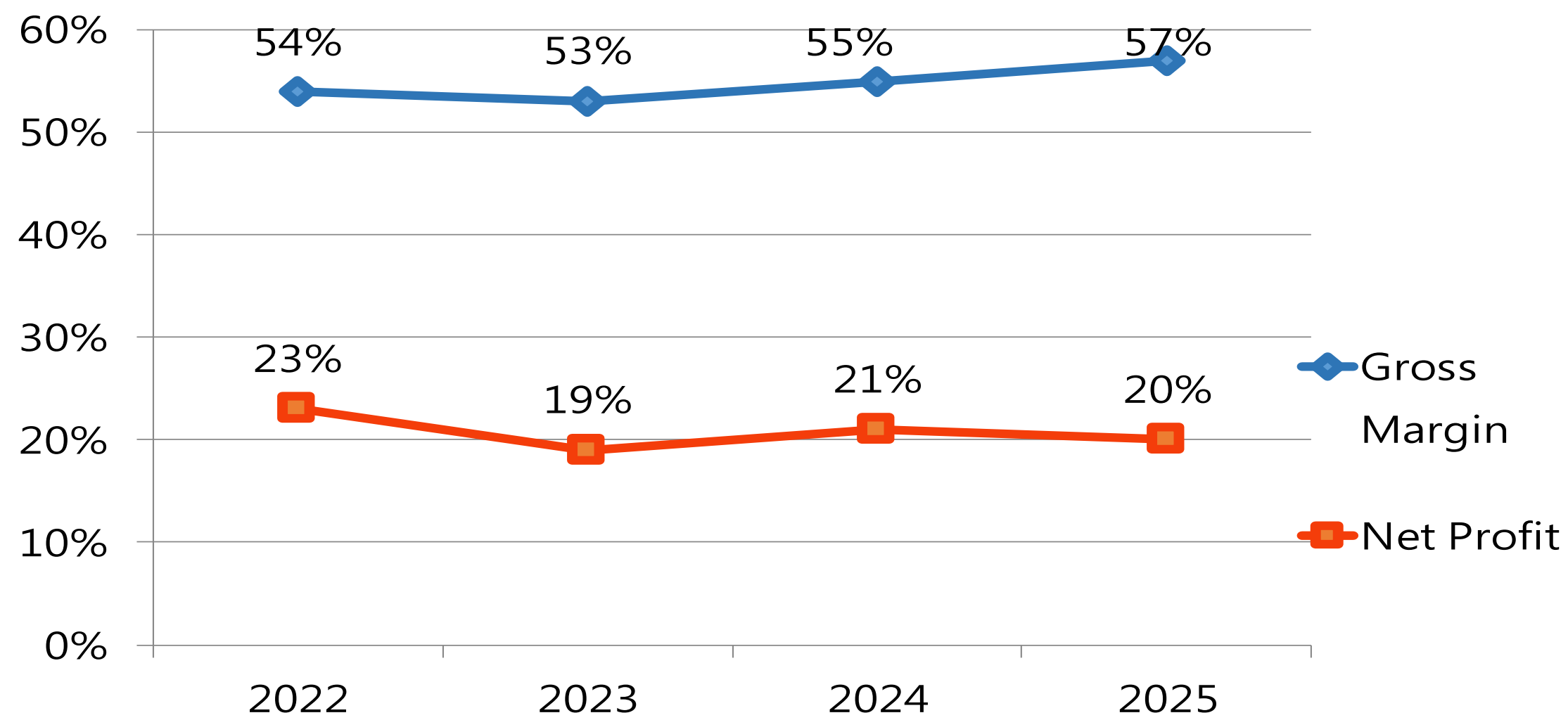


In 100 million of NTD



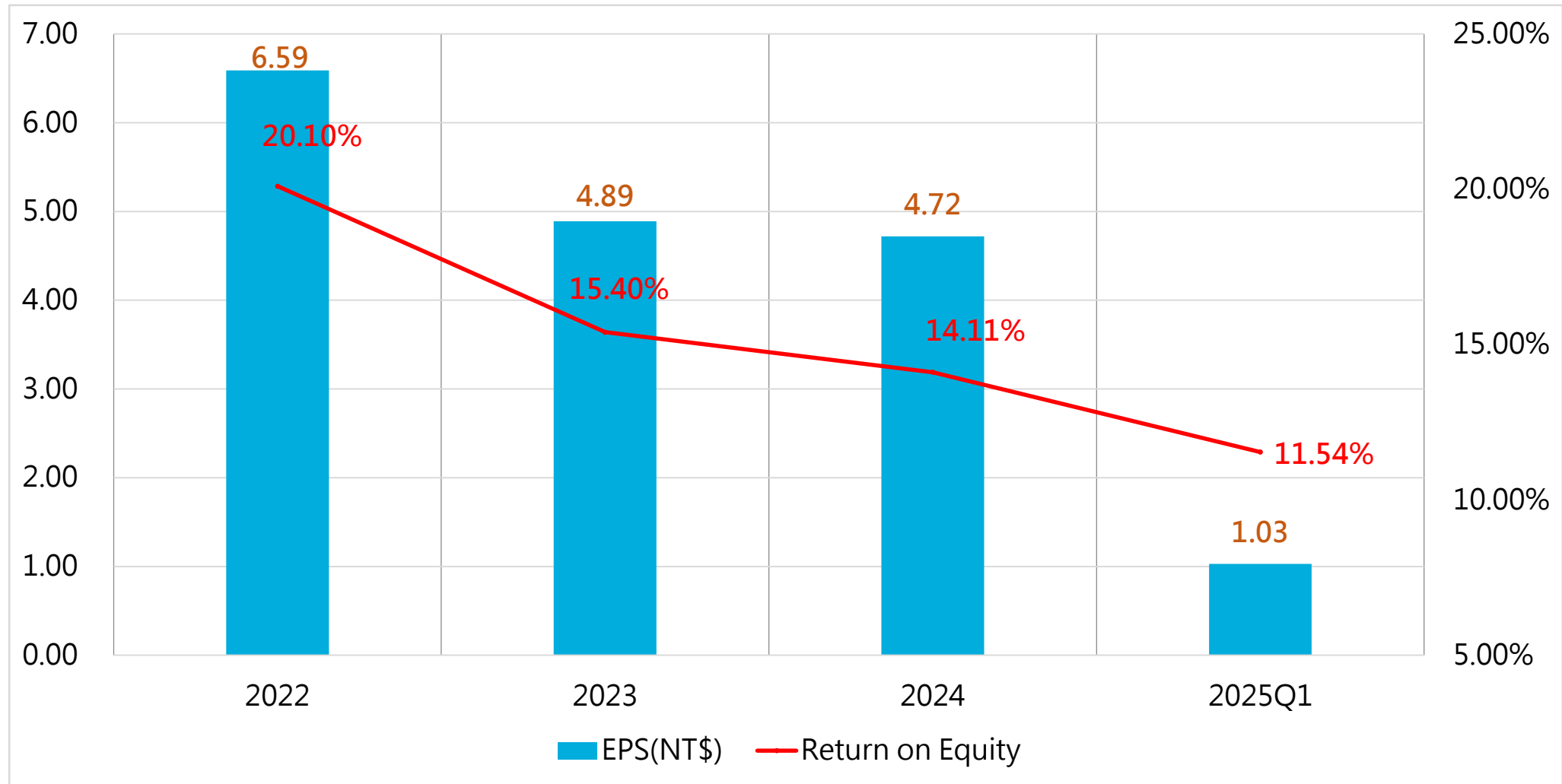
2022 – 2025Q1

Gross Margin & Net Margin



2022 – 2025Q1

EPS & Return on Equity(%)



- earnings per share is before retrospective adjustment

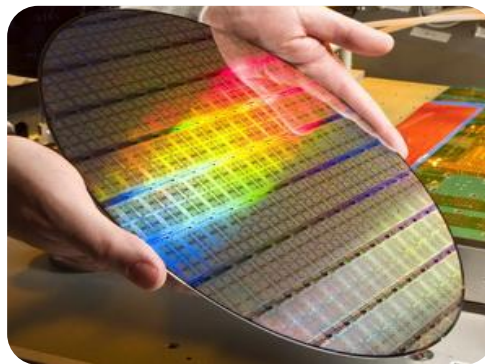
Year	Cash	Stock	Total	Earnings Per Share	dividend payout ratio
2024	4.1	0.2	4.3	4.72	91%
2023	4.0	0.2	4.2	4.89	86%
2022	4.0	1.1	5.1	6.59	77%
2021	4.1	1.1	5.2	6.27	83%

- Earnings per share is before retrospective adjustment
- Dividend Policy by cash, pay rate is over 75%

Growth Momentum

- AI Server - Direct Liquid Cooling (DLC) / Immersion Cooling (immersion cooling) Sensor ODM orders continue to be shipped, and the second generation of customized sensors are being developed.
- Water treatment industry - smart buildings, recycled water plants, copper foil manufacturing
- Semiconductor factories – TSMC, UMC (cooperate with system vendors for new construction projects)
- ESG Zero Carbon Emission Monitoring Business Opportunities
- Potential business opportunities from participating Taiwan COMPUTEX show in May

ODM customer
design sensors





Mag. Flow meter

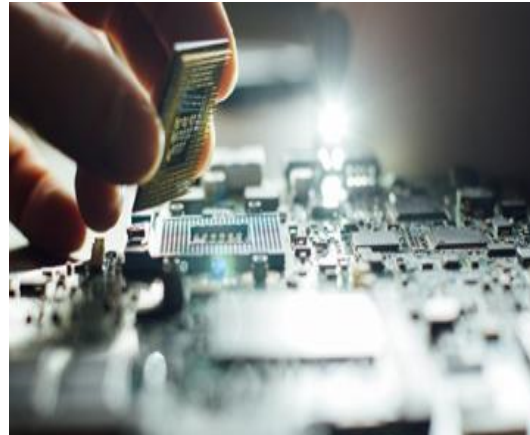


Smart water meter



- 2024 Chunghwa Telecom Cooperation – water meter project
All shipments will be delivered in the first half year.
- We will continue to focus on government projects in the second half of 2025.

- **Entering the AI server cooling system business opportunity**
- **Electronic Technology Industry Business opportunities**
- **Semiconductor Industry Business Opportunities**
- **Medical equipment industry**

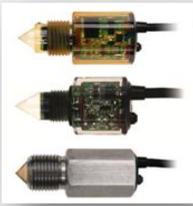


- The third generation of continuous float sensors – increasing product gross margin
- Versatile pressure transmitters - Expanding areas of application
- ODM Flow Meter - Entering Oil & Gas Explosion-Proof Application Field (Zone 0)
- Liquid level switches – used for oil tank storage measurement (2-3 times growth)



- Entered the top five AI server cooling system designers in US and sale liquid level sensors
- Continue to promote the other sensors in AI server cooling systems

Optical Level switch



Level Indicator



Paddle wheel flow meter



Thermal flow meter



Mini Float Level Switch



AI server cooling
Total solution

Thermal flow switch



Pressure Transducer



Temperature sensor



ODM sensors
customer design



Leaking sensor



- Create new history for revenue and profit, increased sales of high-margin products
- High-voltage charging safety protection system, HVT product demand momentum remains strong
- Entering the hydrogen energy business opportunity



DYNA Instruments

- The sales revenue will be contributed from March 2025
- Main products: Powder flow meter and particle size measuring instrument
- Promote DYNA products via original channel, and promote DYNA products via FineTek channel



- Strengthen marketing activities and hold industry seminar in South East Asian countries
- Promote new products of FineTek, enter new industry applications, and develop new distributors
- Cooperate with South East Asian exhibitions and product presentations to promote **DYNA** products



Q & A