

FineTek Co., Ltd.

Company Presentation

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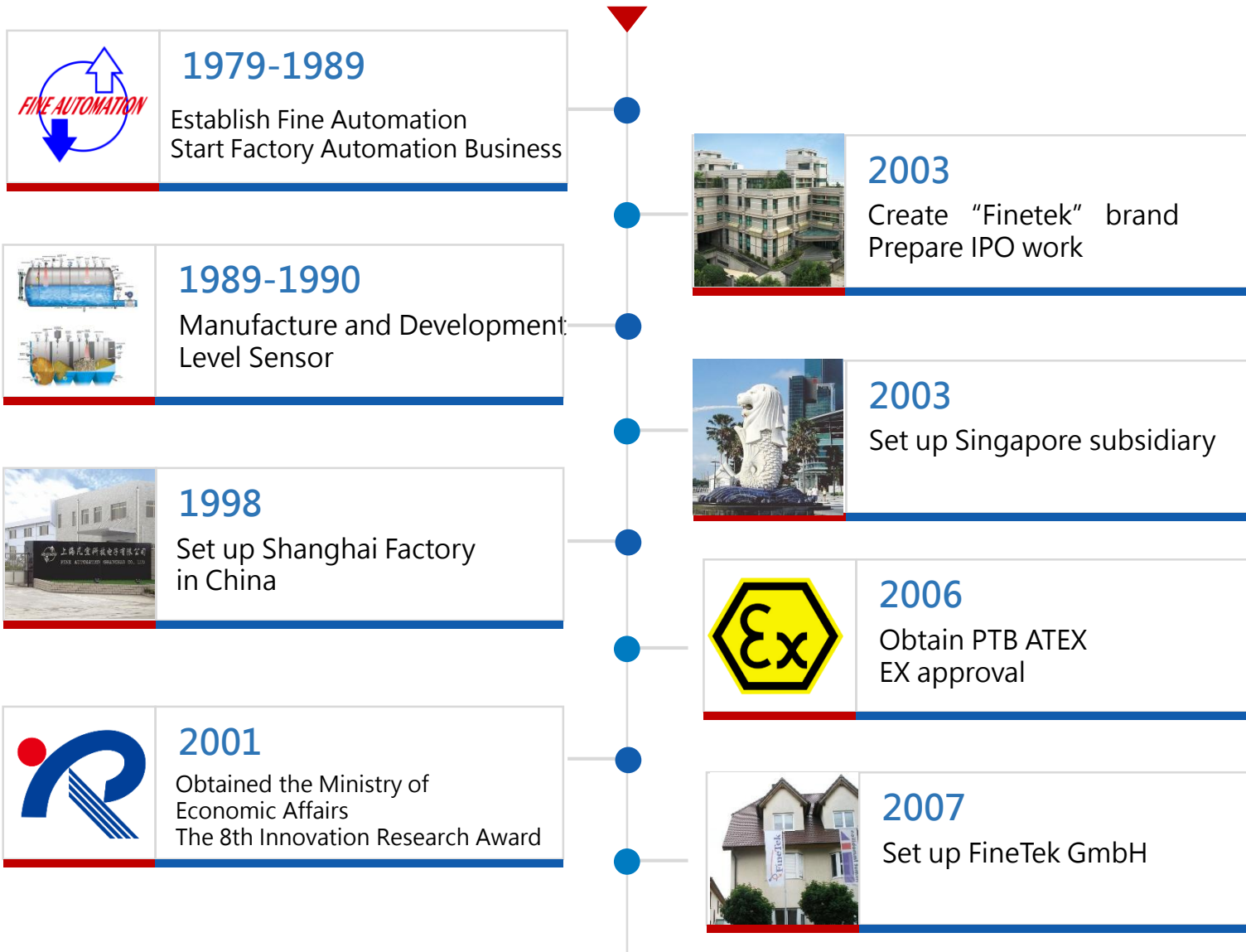
E 環境
Environmental

S 社會
Social

G 治理
Governance

Company History

1979 - 2007



Compay History

2008 - 2017



2008

SME foundation award
1st Employee dividend
distribution



2010

SME TQM award
2nd Employee dividend
distribution



2013

Build up I-Lan Factory
Expand production line
Start Flow Meter production



2014

IPO in December
(Stock no: 4549)



2015

Obtain TAF Certificate
of Flow Meter Laboratory



2016

M&A Germany Mütec



2017

Lean production
Flexible U Line



2017

Pass OIML approval
For Flow Meter

Company History

2017 - 2023



2017

Digital Management
Import new ERP system
PLM、CRM、WIP、BPM



2018

Set up Indonesia factory



2019

Network manage for water
Utility in Taipei City
Develop transmitter of 4G/NBIOT



2020

Complete the public IOT
4G and LoRa application



2021 COVID-19 outbreak

Build 2nd factory
in Tu-Cheng Industrial Park



2021

Finish RD module engineering
application
ESG first year



2022

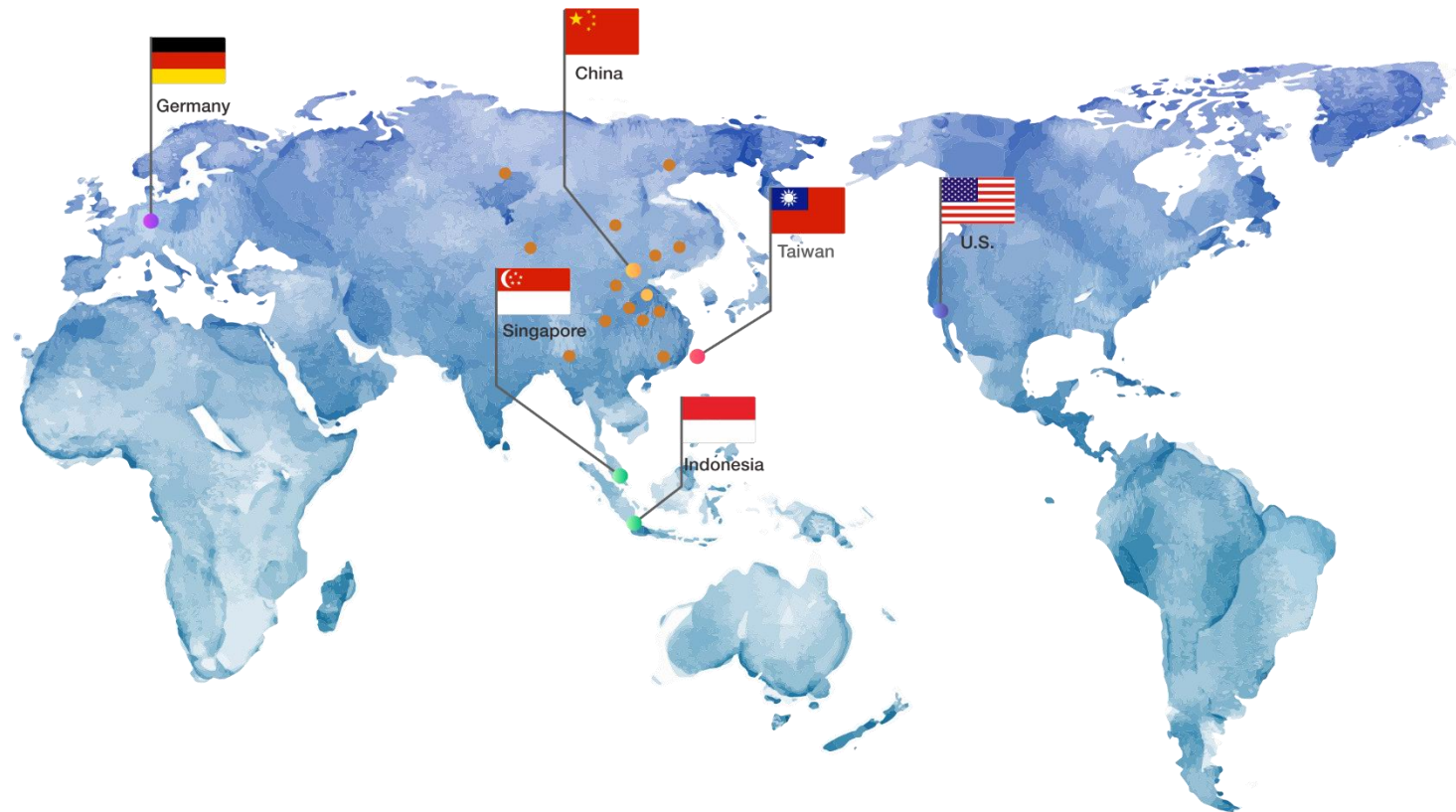
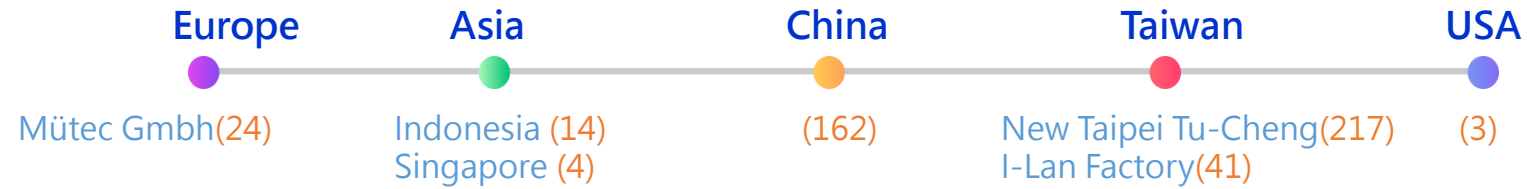
Finish smart electronic water
meters design & type approval



2023

Obtained Taiwan Excellent
Award

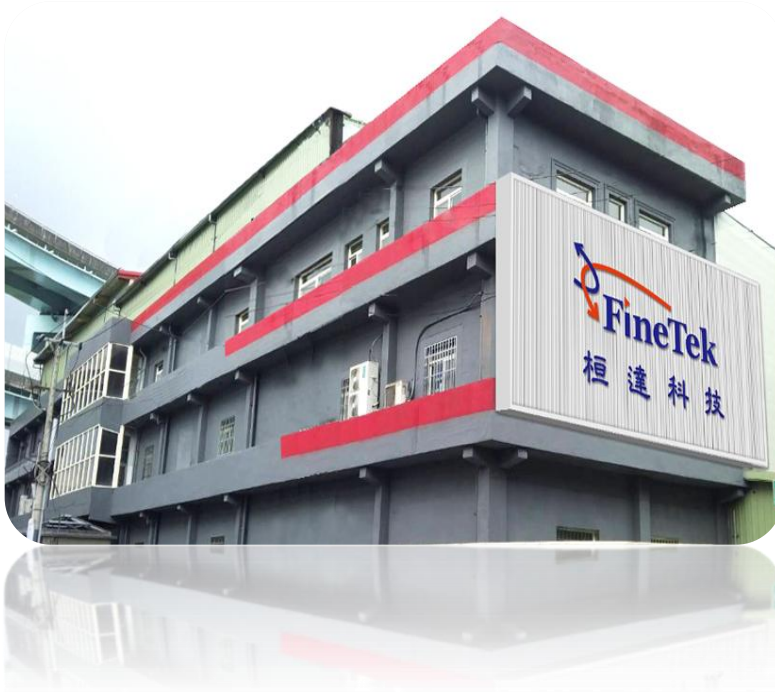
Number of employees 465 persons





Management 、 RD 、 Sales and QA

- Marketing and Business Services Team
- More than 40 R&D team
Research and develop new products and new technologies
- Core component research and development
- Automated Production System design
- Customized product design
- Standard measuring field construction test



- Key components
- Local and overseas customer order
- Overseas subsidiary customer order
- Smart electronic water meter
- New products

- Standard and big volume order
- Flow meter
- Calibration: Weighing method (TAF) + comparison table method test (accuracy up to: 0.02%)
- Supply domestic and foreign market demand
- Provide customer verification service





FINE AUTOMATION CO., LTD.

📍 China Shanghai factory

Sales Branch

Shenyang

Beijing

Jinan

Chengdu

Zhengzhou

Wuhan

Nanjing

Guangzhou



1. Dust Monitor
2. On-Line Moisture Monitoring
3. Hi-End signal Transmitter
4. Electric vehicle battery voltage charging protection



SIL2-Din rail devices



Moisture Measuring System



Mass Flow Measuring System



Flow Monitoring System

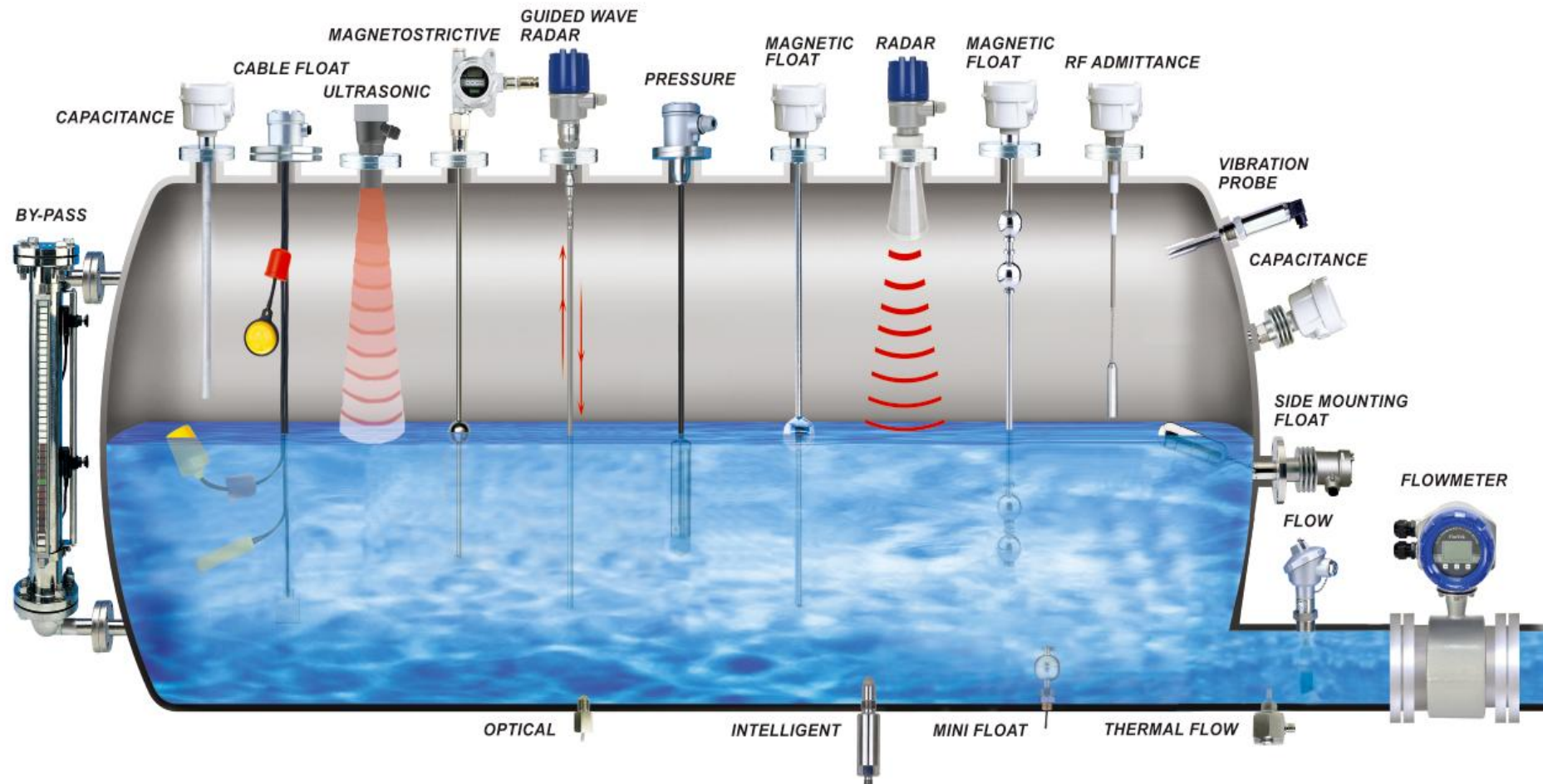


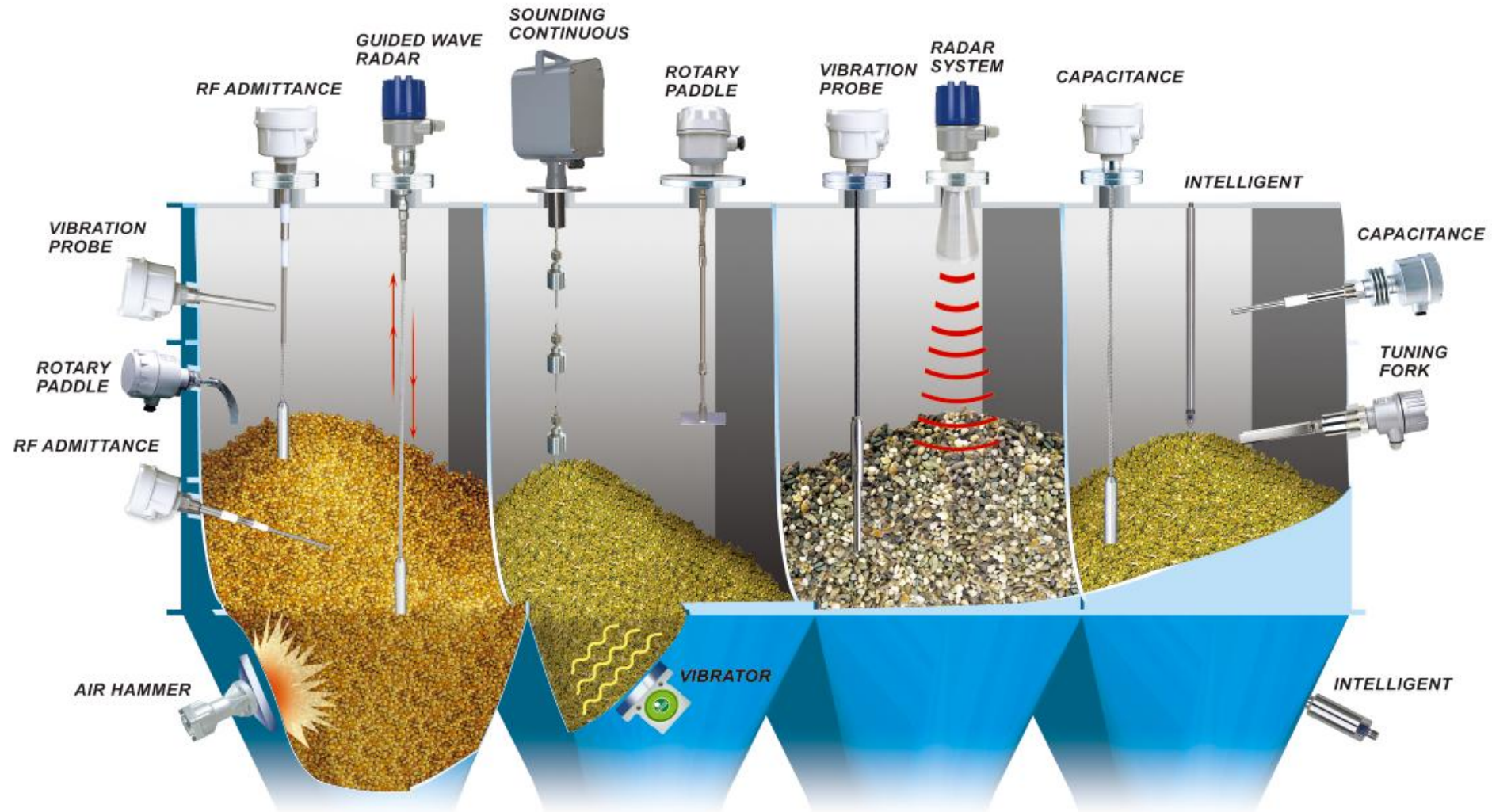
Level Monitoring System





1. Targeted at ASEAN countries
2. Build up human resources to expand scale in ASEAN
3. Localized production reduces import tariffs
4. Disperse production bases to reduce operations risk





DN20~DN500



pinch
Ultrasonic flow meter



Paddle type
Stainless Steel/ Plastic



Magnetic type
(Integrated/separate)



Water meter
Cloud communicate



Thermo switch



Vortex Flow Meter



Moisture Measuring System



Mass Flow Measuring System



Flow Monitoring System



Level Monitoring System

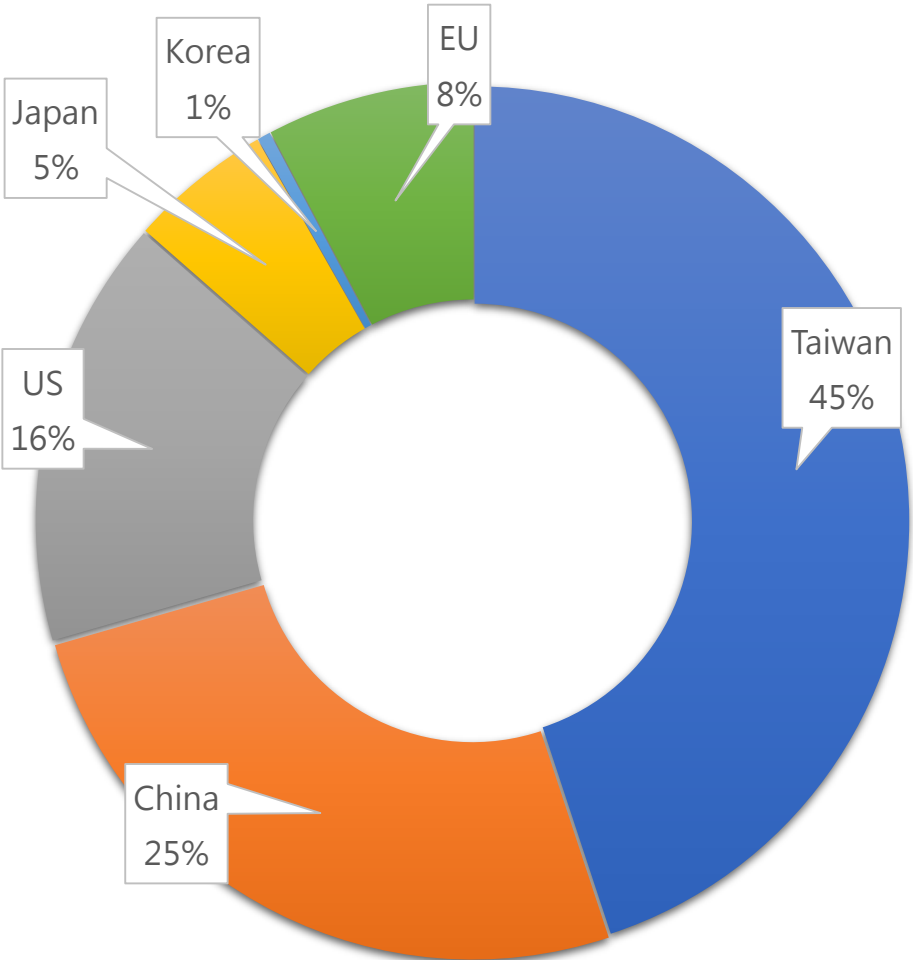


SIL2-Din rail devices



Qty

**212 Patents + 69 Patents in
Announced
(Taiwan 、 China 、 US 、 Germany
and etc.)**



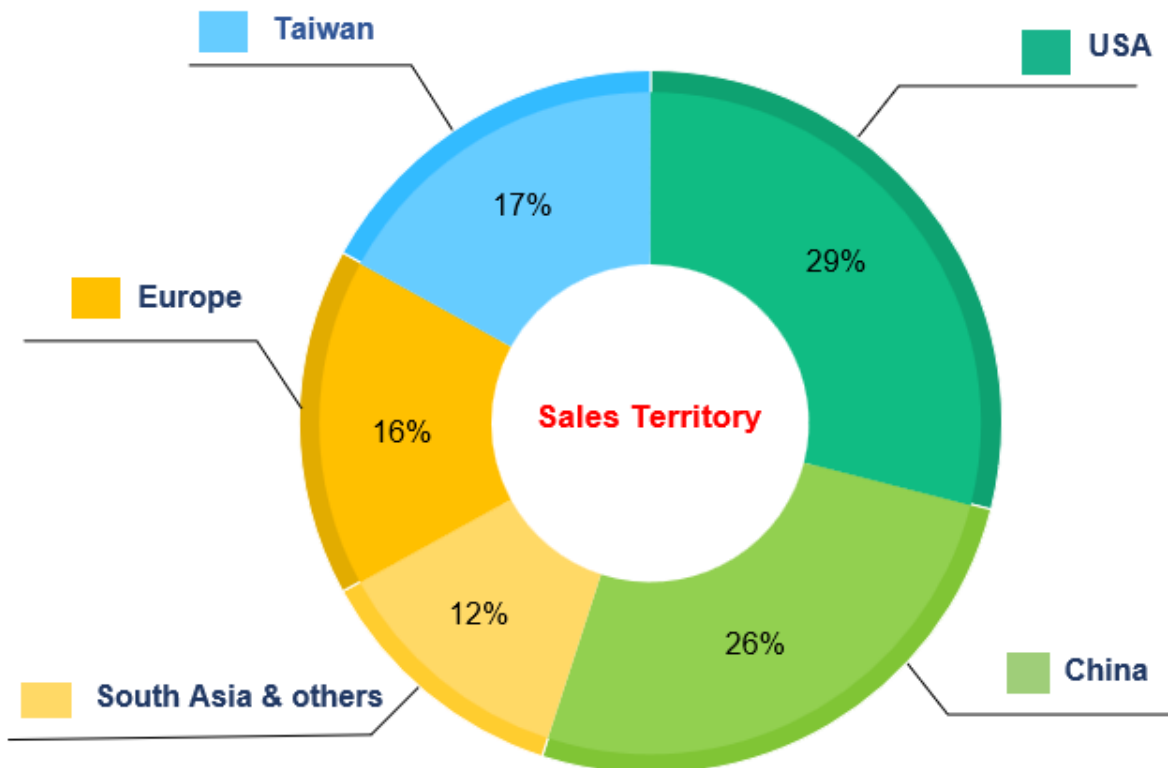
Qty

156 Certificates (IECEX、OIML、NCC、SIL、TAF、FDA、ATEX、
TS、NEPSI、HART、UL、DNV、BV、ABS、GL、LR、PA、CE...)

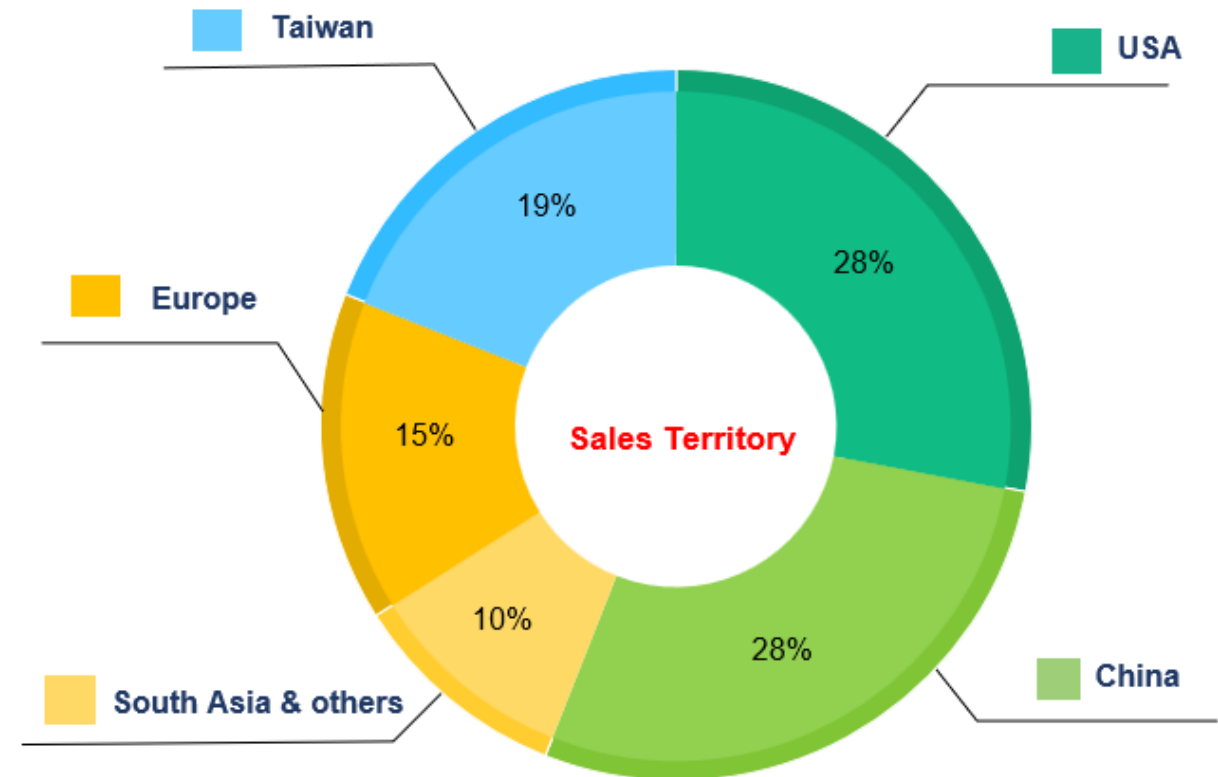


Financial outlook

2024 Q1 – Q3



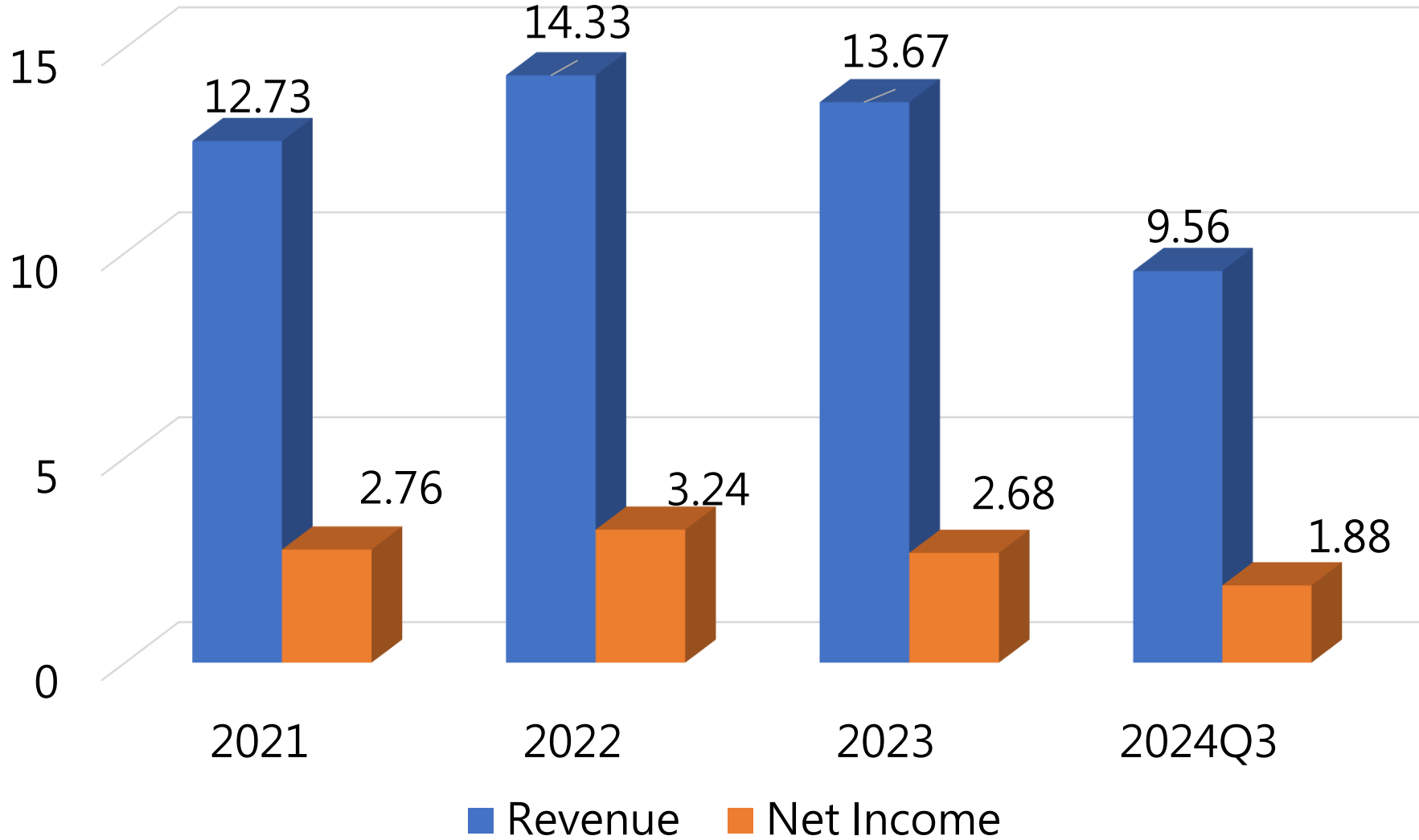
2023 Q1 - Q3



2021 – 2023 + 2024Q3 Revenue & Net Income

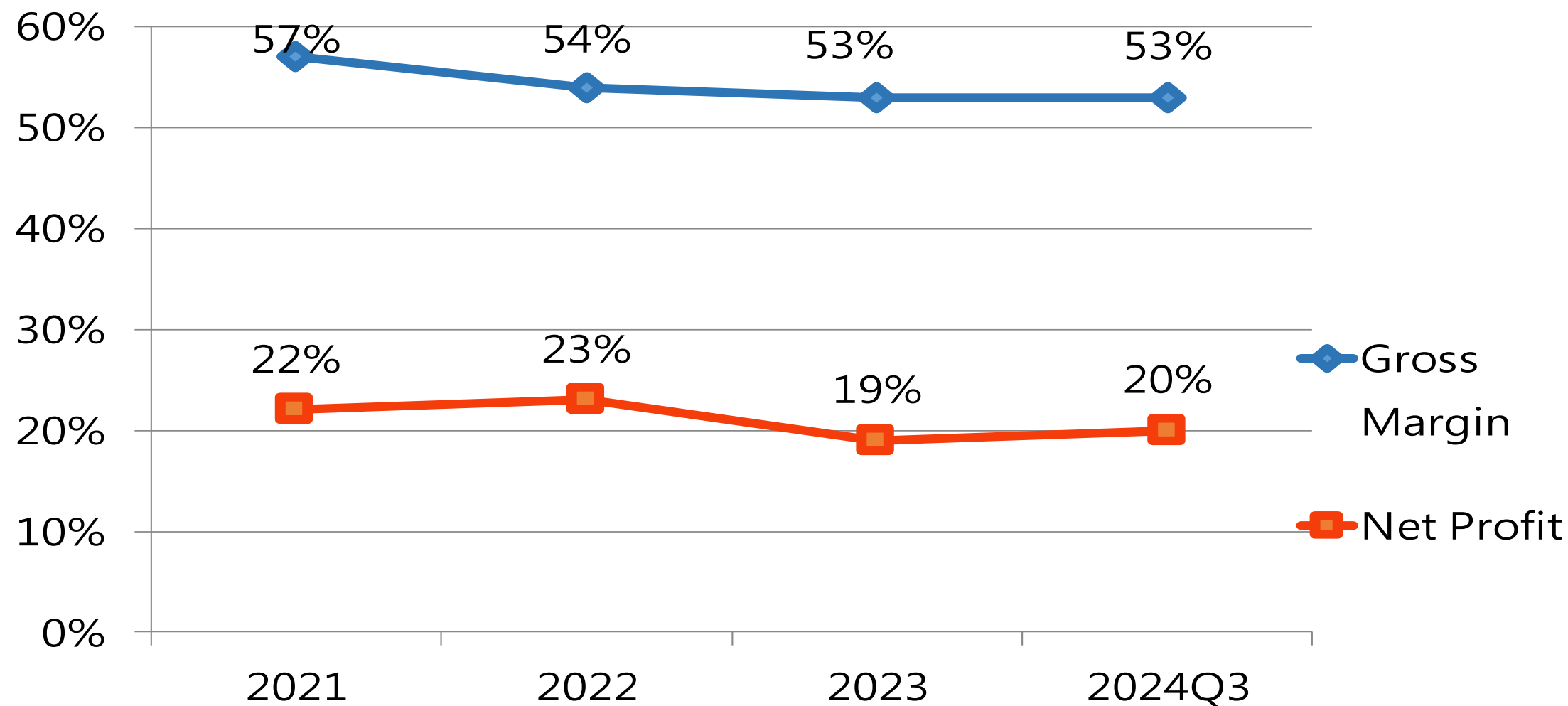


In 100 million of NTD



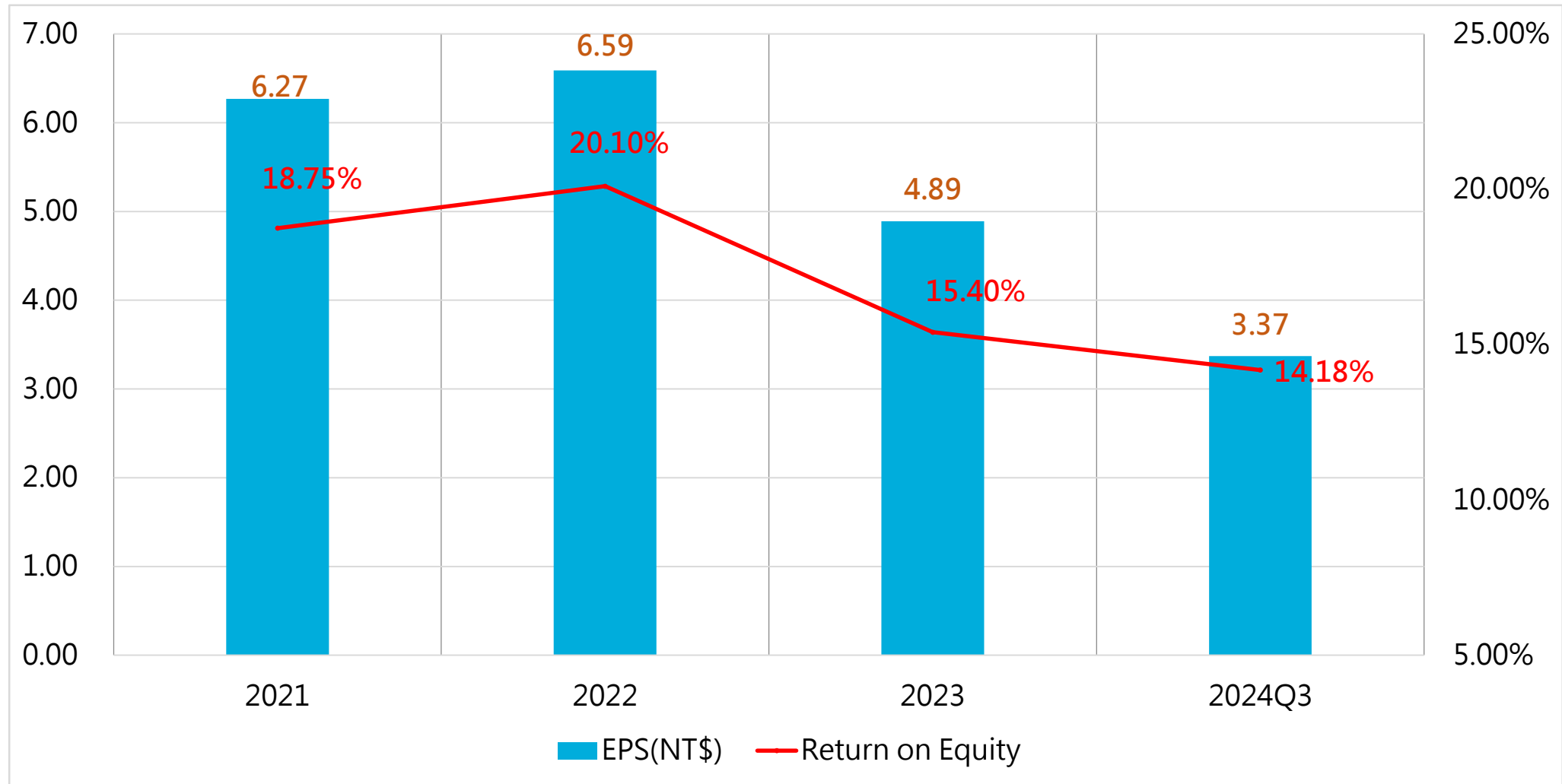
2021 – 2023 + 2024Q3

Gross Margin & Net Margin



2021 – 2023 + 2024Q3

EPS & Return on Equity(%)



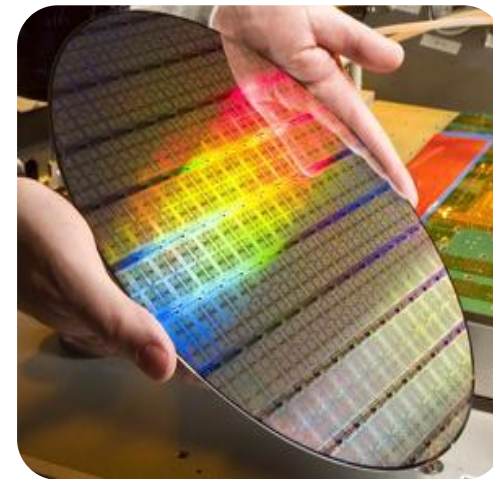
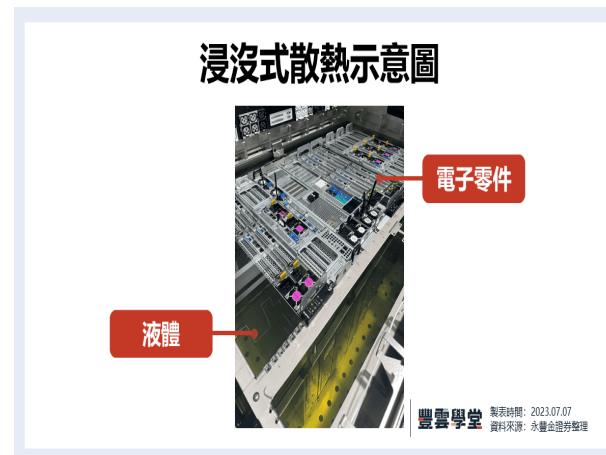
- earnings per share is before retrospective adjustment

Year	Cash	Stock	Total	Earnings Per Share	dividend payout ratio
2023	4.0	0.2	4.2	4.89	86%
2022	4.0	1.1	5.1	6.59	77%
2021	4.1	1.1	5.2	6.27	83%
2020	4	0.5	4.5	5.49	82%

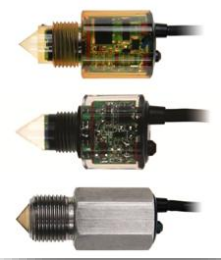
- Earnings per share is before retrospective adjustment
- Dividend Policy by cash, pay rate is over 75%

Growth Momentum

- AI server - direct liquid cooling (DLC) / immersion cooling sensor
Firm order from ODM manufacturers, will be shipped from December and continue to increase volume in 2025.
- Water treatment industry - smart buildings, recycled water plants, copper foil manufacturing processes
- Semiconductor factories – TSMC, UMC
- ESG Zero Carbon Emission Monitoring Business Opportunities



Optical Level switch



Level Indicator



Paddle wheel flow meter



Thermal flow meter

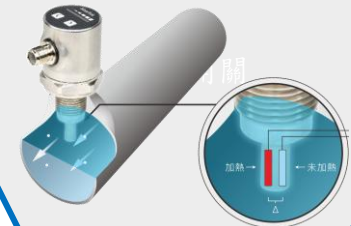


Mini Float Level Switch



AI server cooling
Total solution

Thermal flow switch



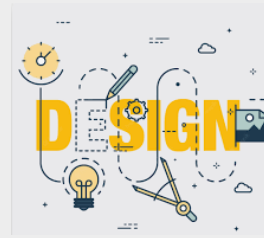
Pressure Transducer



Temperature sensor



ODM sensors
customer design



Leaking sensor

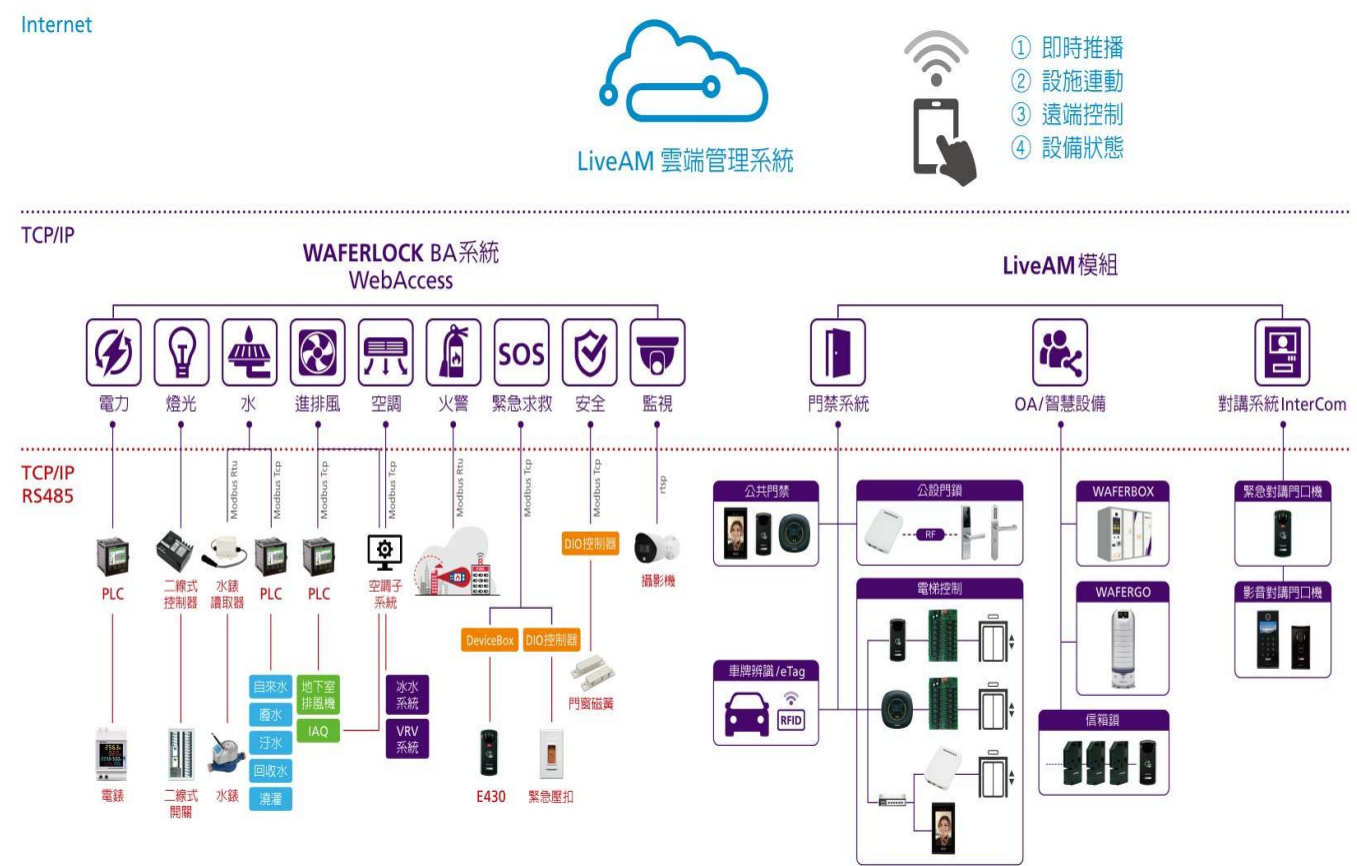




Magnetic Flow Meter



Smart Water Meter



- Overseas project case of a large feed machinery company
- Electronic technology industry business opportunities
- New projects for semiconductor factories such as wafers and memory
- Carbon-neutral environmental protection industry projects (clean energy, pumped hydro energy storage, etc.)



- New design for Float level transmitter – expand application area
- Multifunctional pressure transmitter - increase sales price and expand customer application areas
- Separated type of ODM Flow Meter – expand customer application
- Vibrating Level Switch – expand customer application



- Revenue and profit create new record and sales of high-margin products increase
- Global electric vehicle lithium battery, high-voltage charging safety protection system
- HVT product series has strong order momentum Hydrogen energy business opportunities
- China Powder application – business opportunities



Q & A