

Company Presentation

Speaker: Nancy Hsu Date : May 25, 2023

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FineTek





Environmental Social Governance

ESG Certificate



bsi.



GRI CHECK INDEPENDENT OPIONION STATEMENT

2021 FineTek Co., Ltd. Sustainability Report

The British Standards Institution is independent to FineTek Co., Ltd. (hereafter referred to as FineTek in this statement) and has no financial interest in the operation of FineTek other than for the GRI Check of this report. This statement has been prepared for FineTek only for the purposes of GRI Standards Check relating to its

This statement has been prepared for Finelek only for the purposes of call standards check relating to its sustainability report, more particularly described in the Scope below. It was not prepared for any other purpose. The British Standards Institution will not, in providing this statement, accept or assume responsibility (legal or otherwise) or accept liability for or in connection with any other purpose for which it may be used, or to any person by whom the independent opinion statement may be read.

This statement is prepared on the basis of review by the British Standards Institution of information presented to it by FineTek. The review does not extend beyond such information and is solely based on it. In performing such review, the British Standards Institution has assumed that all such information is complete.

Any queries that may arise by virtue of this independent opinion statement or matters relating to it should be addressed to FineTek only.

Scope

The scope of engagement agreed upon with FineTek Co., Ltd. includes the check of the extent of 2021 FineTek Co., Ltd. Sustainability Report is adherence to GRI Standards: Core option is conducted in accordance with GRI Standards, however, the data disclosed in the report is not verified through the GRI Check process.

Opinion Statement

We conclude that 2021 FineTek Co., Ltd. Sustainability Report Review provides a fair view of the FineTek sustainability programmes and performances during 2021.

A team of sustainability report assurors in accordance with GRI Standards carried out our work. We planned and performed this part of our work to obtain the necessary information and explanations. We conclude that FineTek provided sufficient evidence to satisfy the description of their approach and their self-declaration of in accordance with GRI Standards: Core option was fairly stated.

GRI Sustainability Reporting Standards (GRI Standards)

FineTek provided us with their self-declaration of in accordance with GRI Standards: Core option (For each material topic covered by a topic-specific GRI Standard, comply with at least one topic-specific disclosure). Based on our review, we confirm that sustainable development disclosures with reference to GRI Standards' disclosures are reported, partially reported or omitted. In our professional opinion the self-declaration covers the FineTek's sustainability topics.

Materiality

The FineTek publishes information completely with materiality analysis that enables its stakeholders to make informed judgments about the FineTek's management and performance. In our professional opinion the report covers the FineTek's material topics.

Stakeholder Inclusivity

In this report, it reflects that FineTek has made a commitment to its stakeholders, as the participation of stakeholders has been conducted in developing and achieving an accountable and strategic response to sustainability. There are fair reporting and disclosures for the information of Environment, Social and Governance (ESG) in this report, so that appropriate planning and target-setting can be supported. In our professional opinion the report covers the FineTek's inclusivity topics.

Sustainability context

The report presents the FineTek's performance in the wider context of sustainability.

Completeness

Coverage of the material topics and their boundaries should be sufficient to reflect significant economic, environmental and social impacts and enable stakeholders to assess the FineTek's performance in the reporting period; in our professional opinion the report covers the FineTek's Completeness.

Responsibility

The sustainability report is the responsibility of the FineTek's Chairman. Our responsibility is to provide an independent opinion statement to stakeholders giving our professional opinion based on the scope described.

Competency and Independence

BSI is a leading global standards and assessment body founded in 1901. The GRI Check team was composed of Lead Audrios experienced in reisyeant sectors, and trained in a range of sustainability, environmental and social standards including AA1000AS, GRI Standards, ISO 14001, ISO 45001, ISO 14064 and ISO 9001. The GRI Check is carried out in line with the BSI Fair Trading Code of Practice.

For and on behalf of BSI:

Peter Pu, Managing Director BSI Taiwan

Statement No: SRA-TW-2021123 2022-09-26

...making excellence a habit."

Taiwan Headquarters: 2nd Floer, No. 37, Ji-Hu Rd, Ni-Hu Dist., Taipei 114, Taiwan, R.O.C. A Member of the BSI Group of Companies.

Company History



1979-1989

Establish Fine Automation Start Factory Automation Business



2003

Create "Finetek" brand Prepare IPO work



1989-1990 Manufacture and Development– Level Sensor



2003

Set up Singapore subsidiary



1998

Set up Shanghai Factory in China



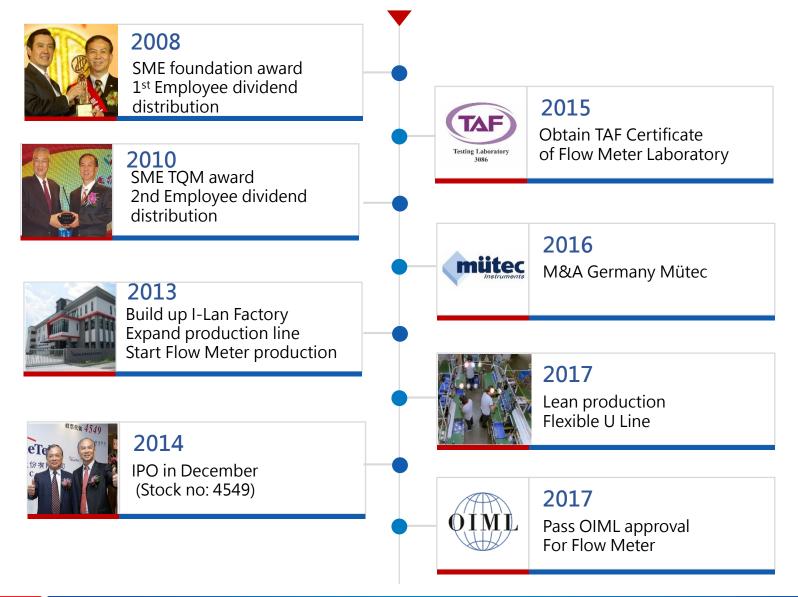
2006 Obtain PTB ATEX EX approval

2001 Obtained the Ministry of Economic Affairs The 8th Innovation Research Award



2007 Set up FineTek GmbH











2019 Develop transmitter of 4G/NBIOT



2021 Finish RD module engineering application ESG first year





2022

Finish smart electronic water meters design & type approval



Complete the public IOT 4G and LoRa application

2020

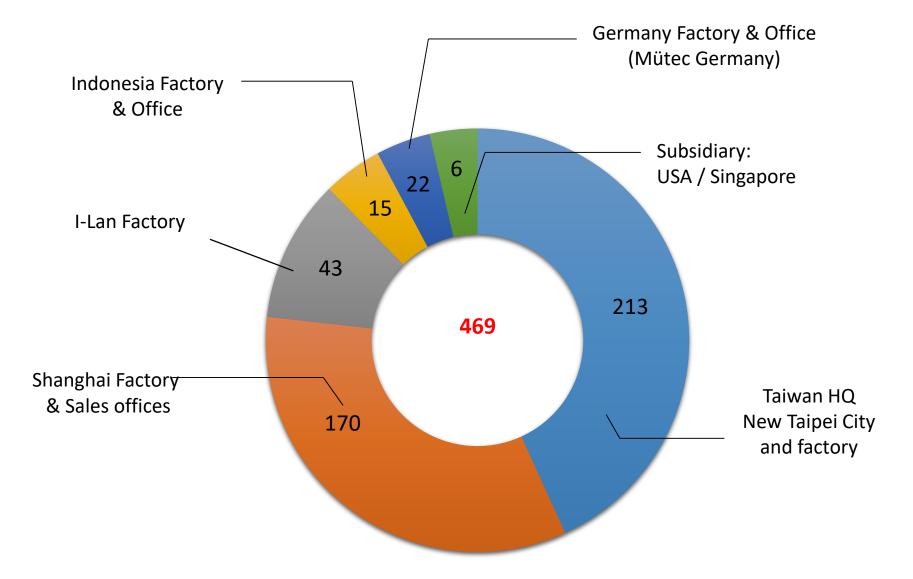


2023

Obtained TAF certification for the dust measuring field

Number of employees





Organization – Taiwan Head Quarter



TuCheng HQ – Management 、 RD 、 Sales and QA



- Marketing and Business Services Team
- More than 40 R&D team Research and develop new products and new technologies
- Core component research and development
- Automated Production System design
- Customized product design
- Standard measuring field construction test

Organization

Tucheng 2nd Factory





- Key components produce
- Local and overseas customer order produce
- Overseas subsidiary customer order produce
- Smart electronic water meter produce
- New products produce

I-Lan Factory













- Standard and big volume order produce
- Flow meter produce
- Calibration: Weighing method (TAF) + comparison table method test (accuracy up to: 0.02%)
- Supply domestic and foreign market demand
- Provide customer verification service



China



Shanghai factory and sales branch



Over 100 sales engineer

FINE AUTOMATION CO., LTD. In Shanghai

Sales branch Beijing Wuhan Guangzhou Jinan Nanjing Shenyang Chengdu Zhengzhou



Mütec in Hamburg, Germany



- 1. Dust Monitor
- 2. On-Line Moisture Monitoring
- 3. Hi-End signal Transmitter
- 4. Electric vehicle battery voltage charging protection

Indonesia (Jakarta Factory)

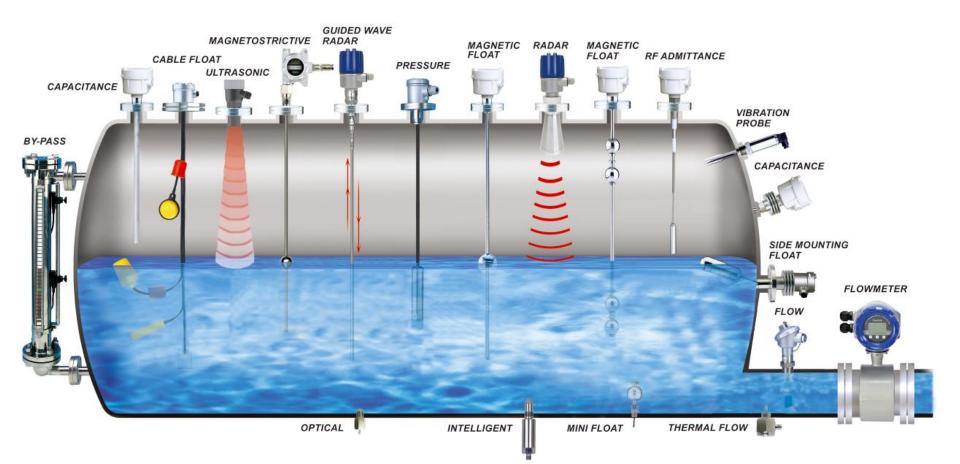




- 1. Targeted at ASEAN countries
- 2. Build up human resources to expand scale in ASEAN
- 3. Localized production reduces import tariffs
- 4. Disperse production bases to reduce operations risk

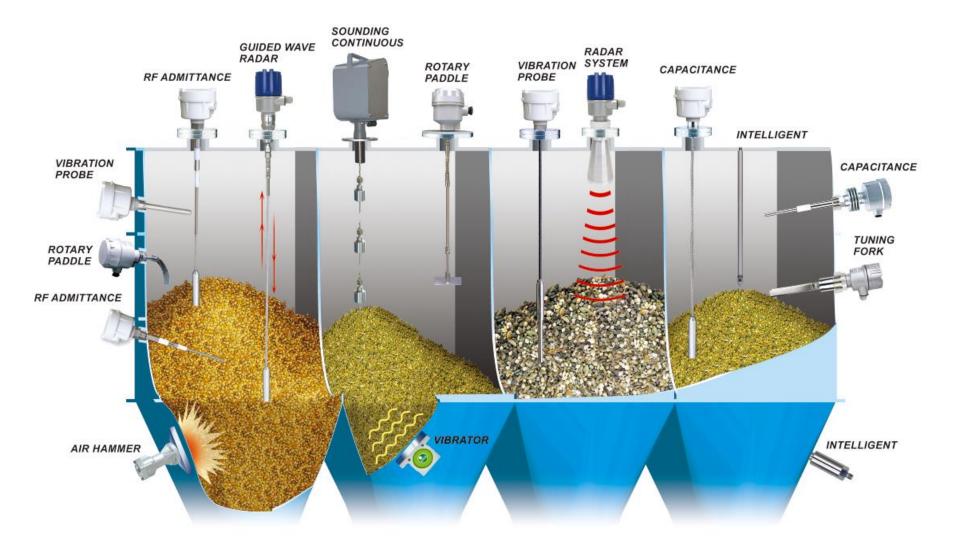
Level sensor for liquid application





Level sensor for solid application





Flow Meter









pinch Paddle type Magnetic type Water meter Ultrasonic flow meter Stainless Steel/ Plastic (Integrated/separate) Cloud communicate

Thermo type











Mütec Germany Solid and Powder Monitoring solution



Moisture Measuring System



Level Monitoring System

Mass Flow Measuring System



Flow Monitoring System











SIL2-Din rail devices





Water Treatment Total Solution





Solid and Powder Monitor Total Solution





Safety control and Monitoring for Conveyor system







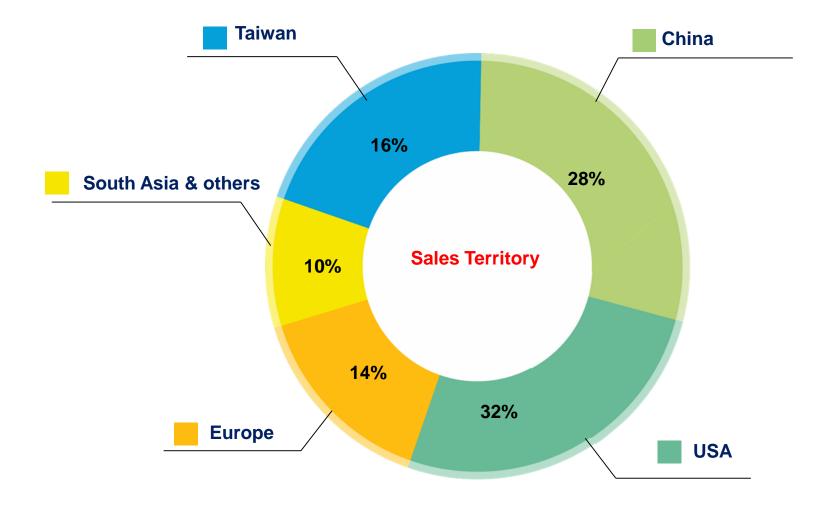
Financial outlook

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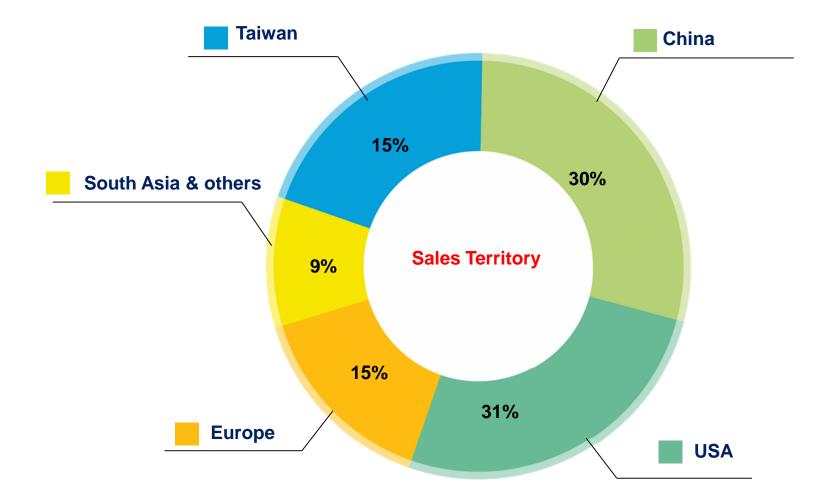
2022 Sales Territory





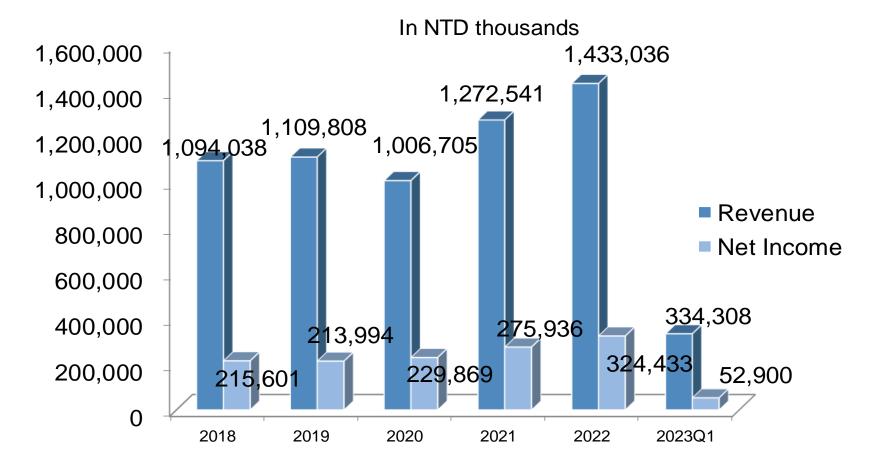
2023 Q1 Sales Territory





Revenue & Net Income

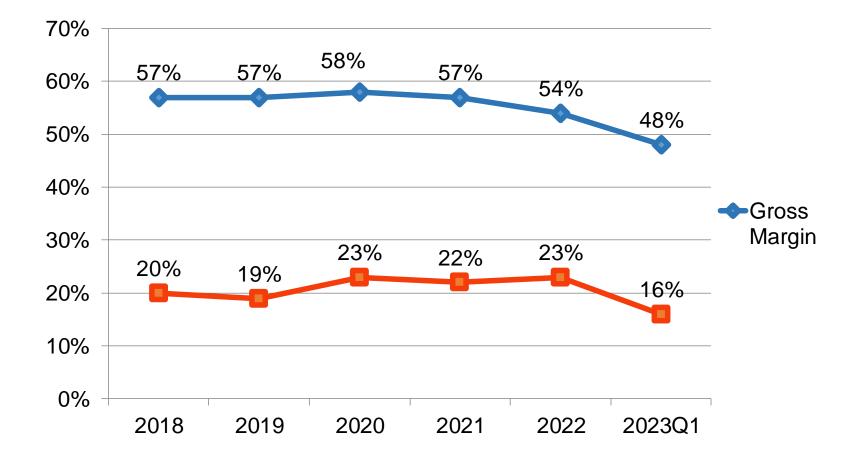




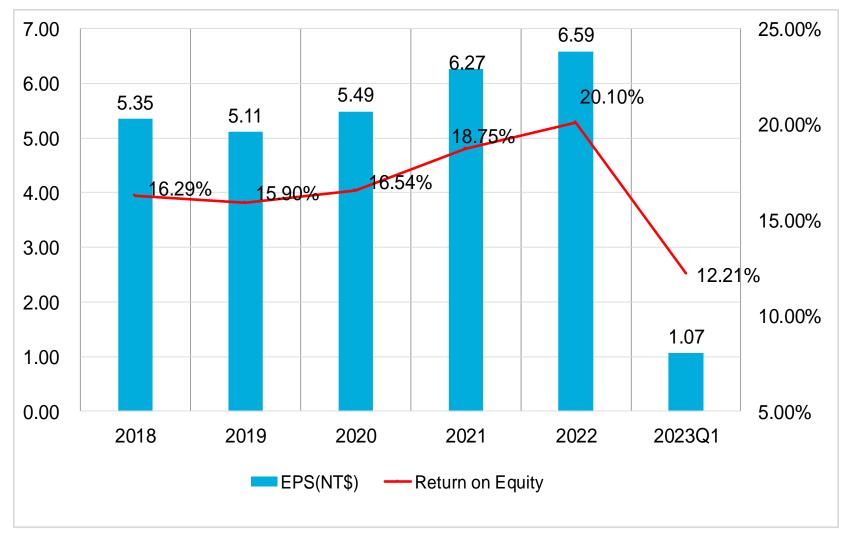
- 2022 compared with the same period of 2021, annual growth of 13%
- 2023 Jan April, compare same period of time of 2022, growth of 20%

Gross Margin & Net Margin





Earnings Per Share & Return on Equity(%) FineTek



• earnings per share is before retrospective adjustment



Income statement

In NTD thousands, except EPS

ltem	2020	20 2021			2022		2023Q1	
	NT\$	%	NT\$	%	NT\$	%	NT\$	%
Sales Revenue	1,006,705	100	1,272,541	100	1,433,036	100	334,308	100
Gross Profit	586,103	58	723,961	57	768,709	54	161,272	48
Operating Income	258,453	26	337,418	27	352,424	25	57,066	17
Non-operating Income and Expenses	37,798	4	27,719	2	68,114	5	10,521	3
Net Income	229,869	23	275,936	22	324,433	23	52,900	16
Earning Per Share	5.49		6.27		6.59		1.07	
Cash dividends	4.0		4.1		4.0		-	
Stock dividends	0.5		1.1		1.1		-	
Payout ratio	82%		83%		77%		-	

Balance sheet



In NTD thousands

Item	2020		2021		2022		2023Q1	
	NT\$	%	NT\$	%	NT\$	%	NT\$	%
Cash and cash equivalents	526,255	27	550,448	27	633,264	28	714,571	31
Receivable	169,907	9	240,786	9	253,359	11	258,659	12
Inventory	167,146	9	210,027	9	253,534	11	239,933	11
Other Current Assets	112,949	6	153,370	6	214,071	10	149,844	6
Property, plant and equipment, Other Non-current Assets	943,794	49	936,585	49	908,174	40	911,828	40
Total Assets	1,920,051	100	2,091,216	100	2,262,402	100	2,274,835	100
Bank Debt	262,000	14	252,000	12	213,087	10	188,462	9
Other Current Liabilities	192,918	9	261,132	13	292,760	13	265,358	11
Other Long-term liabilities	47,760	3	52,579	2	53,960	2	56,693	2
Total Liabilities	502,678	26	565,711	27	559,807	25	510,513	22
Total Equity	1,417,373	74	1,525,505	73	1,702,595	75	1,764,322	78
AR Turnover Days	67		59		63		70	
Inventory Turnover Days	203		122		157		159	
AP Turnover Days	42		36		51		43	



Cash flow

In NTD thousands

ltem	2020	2021	2022	2023Q1
Cash flows from operating activities	273,540	252,126	292,511	44,456
Cash flows from investing activities	(376,330)	(44,606)	(24,748)	56,279



Dividend Policy

Year	Cash	Stock	Total
2023	4.0	1.1	5.1
2022	4.1	1.1	5.2
2021	4	0.5	4.5
2020	4	0	4
2019	4	0.5	4.5
2018	4	0	4
2017	3	0.5	3.5

Dividend Policy by cash, pay rate is over 75%



2023 Sales forecast

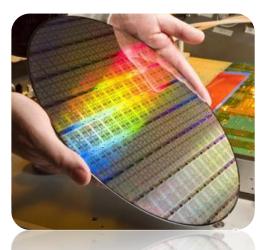
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1. Taiwan market

- Water treatment (smart building, industrial area, desalination plant, copper foil process)
- Semiconductor factory expansion (TSMC USA and Japan)
- Expansion and renewal of thermal power plants (Linkou, Taichung, Datan, Xingda)
- High temperature and high pressure process improvement project for a large petrochemical plant
- Zero Carbon Emission Monitoring Business



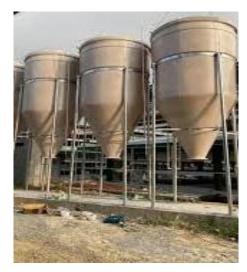




2. China market



- Large feed machinery companies and the growth trend of the feed industry
- Localization Trend of In Vitro Diagnostic Analyzer
- > Flour, grain and oil group's new factory project
- Carbon Neutral Environmental Protection Industry Project
- > Chip, memory and other semiconductor factory new projects







3. North American market



- In 2022, the revenue continue to hit new high, with a growth rate of 100% compared with the same period in 2021
- ODM flow meter, multifunctional high precision pressure transmitter and level sensors continue to contribute revenue
- The ultra-high-precision flow meter successfully enter the Mexican utility project









4. Germany



- > 2022 sales is stable, special in Germany and the U.S.
- 2022 Profit increased compared with 2021 due to the increase in sales of high-margin products
- Global electric vehicle lithium battery, high voltage charging safety protection system, strong order coming for HVT product









- Saudi Arabia Hydrogen electrolysis monitoring equipment to drive complete megacities - Zero Carbon Emission business opportunity
- Austria Monitoring SOEC Electrolyzer, prototype delivered, new market with high potential
- > Norway Monitoring fuel cell opportunities in marine and construction
- China MTP signal transmitter, used in domestic gas turbine flame control
- USA Moisture Meter HUMY meets standard equipment for North American "wheat mills"









5. Overseas Distributor

- Singapore UMC Plant expansion demand
- South Korea petrochemical plant process improvement project mutec MTP business opportunity
- Japan ODM flow meter business opportunity
- New Projects of Feed Factory in Vietnam
- Al Cloud Database Business Opportunities in South East Asia









